Contents

	Page No.
Corporate Information	2
Directors' Report to the Shareholders	3
Condensed Interim Balance Sheet	5
Condensed Interim Profit & Loss Account	6
Condensed Interim Statement of Comprehensive Income	7
Condensed Interim Cash Flow Statement	8
Condensed Interim Statement of Changes in Equity	9
Notes to the Condensed Interim Financial Statements	10

Corporate Information

Board of Directors

Mr. Asif H. Bukhari (Chairman)

Mr. Mohammed Aftab Alam

Syed Anwer Ali

Mr. Shafiuddin Ghani Khan

Mr. Saleem Shahzada

Mr. Cevdet Dal

Mr. Shazib Masud

Mr. Javed Haider (NBP)

Mr. Rafique Dawood (FDIB)

Syed Mazher Iabal (MD & CEO)

Audit Committee

Mr. Rafique Dawood (FDIB) (Chairman)

Mr. Saleem Shahzada

Mr. Mohammed Aftab Alam

Mr. Shafiuddin Ghani Khan

Mr. Javed Haider (NBP)

Company Secretary

Syed Anwar Ali

Statutory Auditors

Ernst & Young Ford Rhodes Sidat Hyder (Chartered Accountants)

Cost Auditors

Siddiqui & Co.

Bankers

Askari Bank Limited
Bank Al Habib Limited
Bank Islami Pakistan Limited
Habib Bank Limited
JS Bank Limited
Meezan Bank Limited
MCB Bank Limited
National Bank of Pakistan
The Bank of Punjab
United Bank Limited

Legal Advisor

Hassan & Hassan

Head / Registered / Central Marketing Office

135, Ferozepur Road,

Lahore, Pakistan.

Telephone: (042) 37503570-72

Fax: (042) 37503573

Email: pioneer@pioneercement.com

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Karachi, Pakistan.

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Fax: (021) 35685051

Sales Offices

10-Officers Colony, Bosan Road, Opposite Jinnah High School, Multan, Pakistan.

Telephone: (061) 6510404

Fax: (061) 6510405

Office No. 3, 2nd Floor, Sitara Tower, Bilal Chowk,

New Civil Lines, Faisalabad, Pakistan.

Telephone: (041) 2630030, 2640406-7

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Share Department / Registrar

66, Garden Block,

New Garden Town,

Lahore, Pakistan.

Telephone: (042) 35831462-3

Email: shares@pioneercement.com

Factory

Chenki, District Khushab,

Punjab, Pakistan.

Telephone: (0454) 720832-3

Fax: (0454) 720832

Email: factory@pioneercement.com

Web Site: www.pioneercement.com

Directors' Report to the Shareholders

The Directors of your Company are pleased to present the third quarter report for nine months period ended March 31, 2012.

During the nine months period under review, the cement sector experienced a decline in exports by 8% while domestic sales improved by similar percentage, when compared to corresponding period last year. However increase in capacities of certain plants and continued operation of smaller plants in the wake of stability in prices over last year resulted in a stiff competition and underutilization of available capacities.

During the period under review, your Company produced 794,881 tons of clinker as compared to 896,342 tons produced in similar period last year, resulting in a decline of 11% mainly due to decline in exports and competition in domestic market after the increase in capacities of some plants. Cement grinding was also according to the demand resulting in grinding of 847,762 tons of cement, a decline of 12% as compared to 964,438 tons grounded in comparative period last year. This resulted in capacity utilization of 53.2% as compared to 59.9% achieved in corresponding period last year.

In the wake of continued increase in transportation cost due to ever increasing diesel prices, management continue to concentrate on increasing the sales volumes in close vicinities of Plant to achieve high net selling price in order to maximize profits.

Financial Review

A summary of financial results are appended below:

	Nine mont	Variance	
	2012	2011	vandnce
	Rupees in million		%
Net sales Cost of sales Gross profit	4,573.28 (3,563.67) 1,009.60	3,787.50 (3,364.34) 423.16	20.75% 5.93% 138.59%
Pre tax profit / (loss)	537.86	(76.98)	
Post tax profit / (loss)	282.27	(196.95)	
Earning / (loss) per share - Rs.	1.24	(0.87)	

The net sales revenue increased by 20.8% over similar period last year due to improved net selling prices. Overall the net selling prices improved by 36% over last year because of stability in prices and better sales mix, i.e., higher sales in higher net selling price areas.

The production cost is continuously rising, particularly fuel and power which is a major component of the cost. The cost of sale amounting to Rs.3,514 million is a 4.4% increase over comparative period last year, comprising a negative cost price variance of 15.6% and a favorable volume variance of 11.2%.

The total operating expenses amounting Rs.149 million, including Rs.43 million on account of WPPF and WWF (last year Nil, due to loss situation) is a decrease of 13.76% over Rs.173 million incurred during same period last year. The main decrease is in distribution cost which has reduced from Rs.132 million in comparative period to Rs.60 million due to decline in exports particularly through sea route, where distribution cost is high.

Finance cost of Rs 271 million is a modest decline of 2% compared to Rs 276 million incurred in same period last year.

Acknowledgement:

The Board is thankful to all shareholders for their trust, the bankers, suppliers, distributors and regulators for their support and employees for their continued efforts to help achieve these results.

On behalf of the Board.

Syed Mazher IqbalChief Executive Officer

April 25, 2012 Lahore

Condensed Interim Balance Sheet As at March 31, 2012

		March 31,	June 30,
		2012	2011
	Note	Un-audited	Audited
		Rupees i	n'000'
<u>ASSETS</u>			
Non - Current Assets			
Fixed Assets			
Property, plant and equipment	4	8,384,858	8,612,974
Leasehold improvements	5	9,970	-
Intangible assets		824	989
		8,395,652	8,613,963
Long term loans - secured, considered good		37,700	201 49,005
Long term deposits - considered good		8,433,352	8,663,169
Current Assets		0,433,332	0,003,107
Stores, spare parts and loose tools	6	1,133,512	672,489
Stock-in-trade	7	196,333	160,926
Trade debts - unsecured, considered good	/	83,058	21,475
Loans, advances, trade deposits and short term		1	
prepayments - considered good		35,264	65,043
Other receivables		26,686	29,437
Current portion of long term deposits		15,926	10,000
Taxation - net		77,770	74,649
Cash and bank balances	8	210,632	150,172
		1,779,181	1,184,191
Total Assets		10,212,533	9,847,360
EQUITY AND LIABILITIES Share Capital and Reserves Authorized capital		3,500,000	3,500,000
Issued, subscribed and paid-up capital		2,271,489	2,271,489
Reserves		519,737	195,136
		2,791,226	2,466,625
Surplus on revaluation of fixed assets - net of deferred tax		2,016,447	2,058,777
Non - Current Liabilities	0	174.074	2/0.010
Long term loans - secured	9	174,074	368,919
Long term financing - secured Liabilities against assets subject to finance lease	10 11	8,912 50,432	35,648 87,505
Deferred liabilities	12	576,176	423,903
Long term deposits	12	1,385	1,763
Long lenn deposits		810,979	917,738
Current Liabilities		010,000	, , , , , ,
Trade and other payables		557,683	689,561
Accrued interest / markup		530,497	440,492
Short term murabaha - secured		231,459	124,954
Short term borrowings - secured	13	519,520	560,561
Current portion of long term liabilities	14	2,707,672	2,557,861
Sales tax - net		47,050	30,791
Contingonaios and commitments	1.5	4,593,881	4,404,220
Contingencies and commitments Total Equity and Liabilities	15	10,212,533	9,847,360
rotal Equity and Elabilities		10,212,333	7,047,300

The annexed notes from 1 to 23 form an integral part of these condensed interim financial statements.

Condensed Interim Profit and Loss Account for the quarter and nine months ended March 31, 2012 (Un-audited)

			Nine months ended March 31,		ended n 31,
		2012	2011	2012	2011
	Note		Rupees	in'000'	
Gross turnover	16	5,695,597	4,987,572	2,134,954	1,820,121
Excise duty		359,911	558,551	128,975	194,019
Sales tax		717,364	611,403	268,449	223,033
Commission		45,044	30,123	16,022	9,330
		(1,122,319)	(1,200,077)	(413,446)	(426,382)
Net turnover		4,573,278	3,787,495	1,721,508	1,393,739
Cost of sales	17	(3,563,674)	(3,364,337)	(1,336,747)	(1,209,642)
Gross profit		1,009,604	423,158	384,761	184,097
Distribution costs	18	59,842	131,548	30,722	52,221
Administrative expenses		45,967	41,380	19,356	16,990
Other operating expenses		39,863	-	21,128	-
Other operating income		(7,665)	(15,839)	(5,578)	(1,340)
		(138,007)	(157,089)	(65,628)	(67,871)
		871,597	266,069	319,133	116,226
Finance cost		270,556	275,948	88,776	85,639
Exchange loss / (profit) - net		63,179	67,102	(54,763)	(28,940)
		(333,735)	(343,050)	(34,013)	(56,699)
Profit / (loss) before taxation		537,862	(76,981)	285,120	59,527
Taxation - net	19	(255,591)	(119,964)	(109,805)	(82,565)
Profit / (loss) after taxation		282,271	(196,945)	175,315	(23,038)
			Rupe	es	
Earning / (loss) per share - basic & diluted		1.24	(0.87)	0.77	(0.10)

The annexed notes from 1 to 23 form an integral part of these condensed interim financial statements.

Syed Mazher IqbalChief Executive Officer

Condensed Interim Statement of Comprehensive Income for the guarter and nine months ended March 31, 2012 (Un-audited)

	Nine months ended March 31,		Quarter ended March 31,	
	2012	2011	2012	2011
	Rupees in'000'			
Profit / (loss) for the period	282,271	(196,945)	175,315	(23,038)
Other comprehensive income / (loss)	-	-	-	-
Total comprehensive income / (loss) for the period	282,271	(196,945)	175,315	(23,038)

The annexed notes from 1 to 23 form an integral part of these condensed interim financial statements.

Syed Mazher Iqbal
Chief Executive Officer

Condensed Interim Cash Flow Statement for the quarter and nine months ended March 31, 2012 (Un-audited)

		Nine months March	
	Note	2012	2011 in'000'
	Note	Ropees	111000
Cash Flow from Operating Activities	20	493,392	491,917
Income tax paid	F	(49,126)	(47,201)
Compensated absences paid		(6,593)	(5,477)
WPPF paid		(3,857)	-
Dividend paid		(5)	(4)
·	_	(59,581)	(52,682)
Decrease in long term loans	Г	201	94
Decrease in long term deposits - net		5,001	11,419
	_	5,202	11,513
Net cash flow from operating activities		439,013	450,748
Cash Flow from Investing Activities			
Capital expenditure	Г	(26,477)	(40,006)
Leasehold improvements		(10,733)	-
Proceeds from sale of fixed assets		1,646	2,599
Cash Flow from Financing Activities		(35,564)	(37,407)
Murabaha finance obtained	Г	106,505	43,848
Repayment of long term loans and finances		(174,166)	(34,228)
Repayments against leasing liabilities		(33,971)	(75,231)
Decrease in short term borrowings		(41,041)	(142,698)
Finance cost paid	L	(200,316)	(149,327)
	_	(342,989)	(357,636)
Net increase in cash and bank balances		60,460	55,705
Cash & bank balances at the beginning of the period		150,172	55,872
Cash & bank balances at the end of the period	8	210,632	111,577

The annexed notes from 1 to 23 form an integral part of these condensed interim financial statements.

Syed Mazher Iqbal
Chief Executive Officer

Condensed Interim Statement of Changes in Equity for the quarter and nine months ended March 31, 2012 (Un-audited)

	Issued, subscribed & paid-up capital	Capital reserve Share premium	Revenue reserve Accumulated profit / (loss)	Total reserves	Total equity
			Rupees in "000"		
Balance as at July 01, 2010	2,227,552	175,549	(184,883)	(9,334)	2,218,218
Issuance of shares against outstanding liability	43,937	21,968	-	21,968	65,905
Loss for the period after taxation	-	-	(196,945)	(196,945)	(196,945)
Other comprehensive income	_	-	-	-	-
Total comprehensive loss - net of tax	-	-	(196,945)	(196,945)	(196,945)
Surplus on revaluation of fixed assets realized through incremental depreciation charges on related assets for the period-net of tax	-	-	46,511	46,511	46,511
Balance as at March 31, 2011	2,271,489	197,517	(335,317)	(137,800)	2,133,689
Balance as at July 01, 2011	2,271,489	197,517	(2,381)	195,136	2,466,625
Profit for the period after taxation	-	-	282,271	282,271	282,271
Other comprehensive income	-	-	-	-	-
Total comprehensive profit - net of tax	-	-	282,271	282,271	282,271
Surplus on revaluation of fixed assets realized through incremental depreciation charges on related assets for the period-net of tax	-	-	42,330	42,330	42,330
Balance as at March 31, 2012	2,271,489	197,517	322,220	519,737	2,791,226

The annexed notes from 1 to 23 form an integral part of these condensed interim financial statements.

Syed Mazher Iqbal
Chief Executive Officer

Notes to the Condensed Interim Financial Statements for the quarter and nine months ended March 31, 2012 (Un-audited)

1 Legal Status and Nature of Business

- 1.1 Pioneer Cement Limited (the Company) was incorporated in Pakistan as a public company limited by shares on February 09, 1986. Its shares are quoted on all stock exchanges in Pakistan. The registered office of the Company is situated at 135, Ferozepur Road, Lahore. The Company's production facility is situated at Chenki, District Khushab. The principal activity of the Company is manufacturing and sale of cement.
- 1.2 The Company commenced its operation with an installed capacity of 2,000 tons per day clinker. During 2005, the capacity was optimized to 2,350 tons per day clinker. During the year ended June 30, 2006, another production line of 4,300 tons per day clinker capacity was completed which started commercial operations from April 2006.

2 Basis of Preparation

These condensed interim financial statements are unaudited and have been prepared in accordance with the requirements of the International Accounting Standard 34 "Interim Financial reporting" and provisions of and directives issued under the Companies Ordinance, 1984. In case where the requirements differ, the provisions of directives issued under the Companies Ordinance, 1984 have been followed. These condensed interim financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Companies annual financial statements for the year ended June 30, 2011.

3 Significant Accounting Policies

The accounting policies and methods of computation adopted in the preparation of these condensed interim financial statement are the same as those applied in the preparation of the financial statements for the year ended June 30, 2011, except as follows:

3.1 Leasehold improvements

Leasehold improvements are stated at capitalized cost less accumulated amortization and accumulated impairment losses, if any. These are amortized using the straight line method reflecting the pattern in which the economic benefits of the assets are consumed by the Company.

3.2 Standards, amendments and interpretations adopted during the period

The Company has adopted the following amended IFRSs and IFRIC interpretations which became effective during the period:

IFRS 7 - Financial Instruments : DisclosuresIAS 24 - Related Party Disclosures (Revised)

IFRIC 14 - Prepayments of a Minimum Funding Requirement (Amendment)

In May 2010 International Accounting Standards Board (IASB) issued amendments to various standards primarily with a view to removing inconsistencies and clarifying wording. These improvements are listed below:

IFRS 7 - Financial Instruments : Disclosures

Clarification of disclosures

IAS 1 - Presentation of Financial Statements

Clarification of statement of changes in equity

IAS 34 - Interim Financial Reporting

Significant Events and Transactions

IFRIC 13 - Customer Loyalty Programmes

Fair Value of Award Credits

The adoption of above standards, amendments, interpretations and improvements did not have any effect on these condensed interim financial statements.

			Note	March 31, 2012 Rupees i	June 30, 2011
			Noie	(Un-audited)	(Audited)
4	Prope	rty, Plant and Equipment			
		Operating fixed assets Capital work in progress	4.1 4.2	8,380,919 3,939	8,597,289 15,685
				8,384,858	8,612,974
	4.1	Operating fixed assets			
		Opening book value		8,597,289	8,933,988
		Additions - Owned Plant and machinery Furniture and fixtures Office and other equipment Computers and accessories Vehicles		26,911 591 645 240 9,836 38,223	40,598 32 581 1,018 2,091 44,320
		Deletions - Owned Furniture and fixtures Office and other equipment Computers and accessories Vehicles		(143) - (10) (237) (390)	(86) (43) (81) (1,743) (1,953)
		Depreciation charged during the period / year		(254,203)	(379,066)
				8,380,919	8,597,289
	4.2	Capital Work in Progress			
		Opening balance		15,685	3,917
		Additions Factory buildings Plant and machinery		938 4,320 5,258	- 25,074 25,074
		Less: Transferred to operating fixed assets Adjustments		(17,004) - (17,004)	(12,582) (724) (13,306)
				3,939	15,685
5	Lease	hold Improvements			
		Opening balance Additions	5.1	10,733 10,733	<u>-</u>
		Less: Amortization for the period		(763)	-
		Closing balance		9,970	

^{5.1} This represents cost of construction (leasehold improvements) of new head office premises obtained on lease under an agreement for five years (extendable on mutually agreed terms for next tenure). The lease hold improvement is to be amortized over a period of 3 years.

	Note	March 31, 2012 Rupees	June 30, 2011
	Note	(Un-audited)	(Audited)
6	Stores, Spare Parts and Loose Tools		
	Stores Coal	99,779 510,723	82,601 62,113
	Spare Parts Loose Tools	371,383 6,045 987,930	324,895 6,324 475,933
	In transit Spares	26,282	33,479
		169,300 195,582	163,077 196,556
	Less: Provision for slow moving stores, spares & loose tools	(50,000)	672,489
7	Stock - in - Trade		
	Raw material Packing material Work in process Finished goods	20,588 28,217 95,297 52,231	6,851 30,740 76,138 47,197
		196,333	160,926
8	Cash and Bank Balances		
	Includes cheques in hand amounting Rs.55.237 (June 30, 2011: Rs.89.375) million.		
9	Long Term Loans - secured		
	Foreign Currency Loans From banking companies and other financial institution		
	Asian Development Bank (ADB) - Japanese Yen Asian Finance and Investment Corporation (AFIC) - US Dollar	947,889 294,577 1,242,466	916,701 279,473 1,196,174
	Local Currency Loans From banking companies and other financial institution		
	Bankers Equity Limited - LMM National Bank of Pakistan (NBP) National Bank of Pakistan (NBP) National Bank of Pakistan (Former NDFC) Industrial Development Bank of Pakistan (IDBP) The Bank of Punjab (BoP)	47,727 174,901 312,500 188,539 15,823 210,000 949,490	76,364 222,601 312,500 227,744 18,461 239,250 1,096,920
	Less: Current Portion 14	(2,017,882)	(1,924,175)
		174,074	368,919

^{9.1} There has been no change in the terms and conditions of these loans as reported in the annual financial statements of the Company for the year ended June 30, 2011.

		Note	Rupees	in'000'
			(Un-audited)	(Audited)
10	Long Term Financing - secured			
	Bankers Equity Limited - LTTFC Less: Current Portion	14	44,560 (35,648)	71,296 (35,648)
			8,912	35,648
	10.1 There has been no change in the terms and conditio statements of the Company for the year ended June 3		reported in the an	nual financial
11	Liabilities against Assets Subject to Finance Lease			
	Opening balance Less: Payments during the period		142,781 (33,971)	255,508 (112,727)
	Less: Current Portion	14	108,810 (58,378)	142,781 (55,276)
			50,432	87,505
12	Deferred Liabilities			
	Deferred interest / markup Less: Current Portion	14	731,652 (595,764) 135,888	741,500 (542,762)
	Gratuity - vested contractual Deferred taxation		46,959 393,329	198,738 41,431 183,734
			576,176	423,903
13	Short Term Borrowings - secured			
	National Bank of Pakistan - cash finance United Bank Limited - running finance JS Bank Limited - finance against imported merchandi	13.1 13.1 se 13.2	254,405 170,349 94,766	374,464 186,097 -
			519,520	560,561

March 31.

2012

March 31,

June 30,

June 30,

2011

- 13.1 There has been no change in the terms and conditions of these loans as reported in the annual financial statements of the Company for the year ended June 30, 2011.
- 13.2 The finance against imported merchandise (FIM) facility was obtained from JS Bank Limited carrying profit rate 1.50 percent above 3 months KIBOR. The facility is repayable upto June 2012 and is secured against imported merchandise with margin of 15%.

) (Audited)
1,924,175
35,648
55,276
542,762
2,557,861
3

^{14.1} Includes overdue installments amounting Rs.1284.097 (June 30, 2011: Rs.1,109.644) million in respect of long term loans.

15 Contingencies and Commitments

There has been no significant change in the status of contingencies as reported in the financial statements for the year ended June 30, 2011 except as follows:

- 15.1 As reported in note 27.1.8 to the financial statements for the year ended June 30, 2011, the writ petition no. 5707/2010 filed in the honorable Lahore High Court has been discharged in favor of the Company.
- 15.2 As reported in note 27.1.10 to the financial statements for the year ended June 30, 2011, the Securities and Exchange Commission of Pakistan (SECP), on the directives of Honourable Sindh High Court, has finalized its investigation and issued an order, directing Vision Holding Middle East Limited to re-determine the offer price, for public offer, based on a fresh valuation conducted by an independent and authorized valuer who has not been previously involved in subject case by any means.

			Nine Months Ended		nded
		2012	2011	2012	2011
				in'000'	
			Unaud	lited	
16	Gross Turnover				
	Local Sales	5,200,855	4,242,648	1,946,221	1,550,351
	Export Sales	494,742	744,924	188,733	269,770
		5,695,597	4,987,572	2,134,954	1,820,121
17	Cost of Sales				
	Raw material consumed	205,990	225,059	71,846	76,800
	Packing material consumed	313,083	333,892	109,161	117,524
	Fuel and power	2,404,769	2,257,302	854,889	853,994
	Stores and spares consumed	144,380	97,418	48,873	30,282
	Salaries, wages and benefits	163,093	145,159	53,516	46,898
	Travelling and conveyance	16,471	18,491	5,333	6,070
	Insurance	6,444	6,372	2,137	2,150
	Repairs and maintenance	25,070	20,871	9,788	7,742
	Communication	533	407	221	149
	Depreciation	250,982	285,535	81,969	96,825
	Provision for slow moving stores, spares & loose tools	50,000	-	50,000	-
	Other manufacturing expenses	7,052	6,478	2,257	2,158
		3,381,877	3,171,925	1,218,144	1,163,792
		3,587,867	3,396,984	1,289,990	1,240,592
	Work in process				
	Opening balance	76,138	86,901	141,580	67,751
	Closing balance	(95,297)	(98,236)	(95,297)	(98,236)
	Cost of goods manufactured	(19,159) 3,568,708	(11,335) 3,385,649	46,283 1,336,273	(30,485) 1,210,107
	Finished goods				
	Opening balance	47,197	16,607	52,705	37,454
	Closing balance	(52,231)	(37,919)	(52,231)	(37,919)
	5.55m.g 25m55	(5,034)	(21,312)	474	(465)
		3,563,674	3,364,337	1,336,747	1,209,642

18 Distribution Cost

Distribution cost includes Rs.11.366 (March 31, 2011: Rs.94.489) million in respect of export expenses.

		Nine Months Ended		Quarter Ended	
		2012	2011	2012	2011
		Rupees in'000' Unaudited			
10	Toyotian				
19	Taxation				
	Current taxation Deferred taxation	45,997 209,594	80,698 39,266	17,476 92,329	55,791 26,774
		255,591	119,964	109,805	82,565
				Nine Months Ended March 31,	
				2012	2011
				Rupees ir Unaudi	
20	Cash Generated from Operations				
	Profit / (loss) before taxation			537,862	(76,981)
	Adjustment for non-cash charges and other items:				
	Depreciation			254,203	297,508
	Amortization Provision for gratuity and compensated absences			928 9,596	6,439
	WPPF and WWF			39,860	-
	Finance cost Profit on disposal of fixed assets			270,556 (1,257)	275,948 (910)
	Exchange loss			62,711	67,102
	Cash flow before working capital changes		_	636,597 1,174,459	646,087 569,106
	Working Capital changes:				
	(Increase) / decrease in current assets		Г	(4(1,000)	(107.7(0)
	Stores, spares and loose tools Stock-in-trade			(461,023) (35,407)	(107,760) (53,292)
	Trade debts			(61,583)	(5,220)
	Loans, advances, trade deposits and short term prep	ayments		29,779	(15,641)
	Other receivables			2,751 (525,483)	1,409 (180,504)
	(Decrease) / increase in current liabilities		_		, ,
	Trade and other payables Sales tax payable			(171,843) 16,259	100,440 2,875
	sules lax payable		L	(155,584)	103,315
	Cash generated from operations		_ =	493,392	491,917
21	Transactions with Related Parties				
	Entities having directors in common with the Compar	ny			
	Repayment against lease financing		=		2,046
	Finance cost paid		=		1,177
	Staff retirement contribution plan Contribution to staff provident fund		=	4,084	2,662
	Key management personnel Compensation			37,535	17,253
			_	2.,000	17,200

22 Date of Authorization for Issue

These interim condensed financial statements were authorized for issue on April 25, 2012 by the board of directors of the Company.

23 General

- **23.1** The figures of the corresponding period have been rearranged wherever necessary. However, there were no material classifications to report.
- 23.2 Figures have been rounded off to the nearest thousand rupees unless otherwise stated.

Syed Mazher Iqbal
Chief Executive Officer