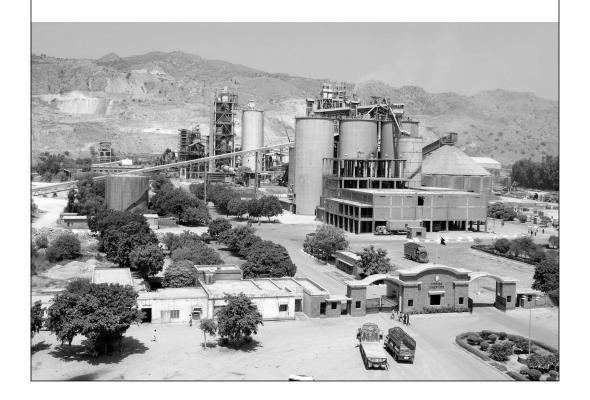
### CONTENTS

	Page No.
Corporate Information	2
Directors' Report	3
ڈائر <i>بکٹرزر پور</i> ٹ	8
Auditors' Report to the Members	9
Condensed Interim Balance Sheet	10
Condensed Interim Profit and Loss Account	11
Condensed Interim Statement of Comprehensive Income	12
Condensed Interim Cash Flow Statement	13
Condensed Interim Statement of Changes in Equity	14
Notes to the Condensed Interim Financial Information	15



## CORPORATE INFORMATION

#### **Board of Directors**

Mr. Aly Khan (Chairman)

Ms. Aleeya Khan

Mr. Mohammad Aftab Alam

Mirza Ali Hassan Askari

Mr. Shafiuddin Ghani Khan

Mr. Jamal Nasim

Mr. Rafique Dawood

Syed Mazher Iqbal (CEO/MD)

#### Audit Committee

Mr. Jamal Nasim (Chairman)

Mr. Aly Khan

Ms. Aleeya Khan

Mr. Shafiuddin Ghani Khan

Mr. Mohammad Aftab Alam

#### HR & Remuneration Committee

Mr. Shafiuddin Ghani Khan (Chairman)

Mr. Aly Khan

Ms. Aleeya Khan

Mr. Mohammad Aftab Alam

Syed Mazher Iqbal (CEO / MD)

#### Company Secretary

Mr. Waqar Naeem

#### Bankers

Allied Bank Limited

Askari Bank Limited

Bank Al Habib Limited

Dubai Islamic Bank

First Credit and Investment Bank Limited

Habib Bank Limited

JS Bank Limited

MCB Bank Limited

Meezan Bank Limited

National Bank of Pakistan

The Bank of Khyber

The Bank of Punjab

United Bank Limited

#### Statutory Auditors

EY Ford Rhodes

 $\overline{2}$ 

**Chartered Accountants** 

#### Legal Advisor

Hassan & Hassan

#### Registered Office

135-Ferozepur Road, Lahore

Tel: +92 (42) 37503570-72 Fax: +92 (42) 37503573-4

Email: pioneer@pioneercement.com

#### Factory

Chenki, District Khushab

Telephone: +92 (454) 898101-3

Fax: +92 (454) 898104

Email: factory@pioneercement.com

#### Regional Offices

Karachi Office

4th Floor, KDLB Building West Wharf,

Karachi

Tel: +92 (21) 32201232-3

Fax: +92 (21) 32201234

Email: pclkhi@pioneercement.com

Multan Office

10-Officers Colony, Bosan Road,

Opp. Jinnah High School, Multan

Tel: +92 (61) 6510404 Fax: +92 (61) 6510405

Faisalabad Office

Office No. 3. 2nd Floor, Sitara Tower.

Bilal Chowk, New Civil Lines, Faisalabad,

Tel: +92 (41) 2630030, 2640406-7

Fax: +92 (41) 2630923

1 dx. +02 (41) 2000020

Sargodha Office

Office No. 6, 2nd Floor,

Rehman Trade Centre,

University Road, Sargodha

Telephone: +92 (483) 725050

Fax: +92 (483) 722331

#### Share Registrar

Corplink (Pvt) Limited

Wings Arcade, 1-K Commercial,

Model Town, Lahore

Telephone: +92 (42) 35839182, 35916714

Fax: +92 (42) 35869037

Email: corplink786@yahoo.com,

shares@pioneercement.com

#### DIRECTORS' REPORT TO THE SHAREHOLDERS

The directors of your Company are pleased to submit the half yearly report along with the reviewed condensed interim financial information of the Company for the six months period ended December 31, 2017.

#### The Cement Sector

During the period under review Pakistan cement sector achieved a volumetric growth of 2.44 million tons (12.30%) vs. same period of last year (SPLY). The dispatches reached a historic level of 22.24 million tons for the period under review. Local dispatches of 19.84 million tons exhibit a remarkable growth of 2.94 million tons (17.41%), compared to SPLY. Exports were reduced to 2.41 million tons vs. 2.91 million tons of SPLY, a volumetric drop of 17.34%.

The increase in local cement demand is mainly due to housing activities, Public Sector Development Program and government spending allied with other industrial projects. This rising trend for local cement demand is expected to continue in near future.

#### **Business Performance**

During the period under review, your Company's cement production increased by 14.75%. Cement grinding mills production during the current period was 736,305 tons, compared to 641,655 tons in SPLY.

A drop in clinker production by 3.63% was mainly on account of decrease in clinker demand by some local cement manufacturers. Clinker production for the period under review was 771,460 tons as compared to 800,500 tons in comparative period. The capacity utilization for current period was 77.34% vs. 80.25% in previous period.

A comparative summary of production and sales volumes is given below:

Particulars	Jul-Dec 2017	Jul-Dec 2016	Vari	iance
	Tons			%
		Production		
Clinker	771,460	800,500	(29,040)	(3.63)
Cement	736,305	641,655	94,650	14.75
		Sales		
Domestic				
Cement	706,951	623,623	83,328	13.36
Clinker	58,865	202,457	(143,592)	(70.92)
	765,816	826,080	(60, 264)	(7.30)
Exports				
Cement	28,140	6,759	21,381	316.33
Total Sales	793,956	832,839	(38,883)	(4.67)

During the period under review, total cement dispatches were 735,091tons, exhibiting a growth of 16.61% as compared to 630,382 tons of SPLY. However, clinker dispatches dropped to 58,865 tons, a decline of 143,592 tons (70.92%). The combined effect resulted in the total (cement and clinker) volumetric sale of 793,956 tons compared to 832,839 tons accomplished during SPLY. Local cement dispatches for the period under review were 706,951 tons, depicting a growth of 13.36% over the SPLY. During the current period, the Company exports rose to 28,140 tons over the 6,759 tons exported during SPLY.

#### Financial Performance

The comparative summary of key financial results for the six months ended December 31, 2017 is given below:

Particulars	Jul-Dec 2017	Jul-Dec 2016	Vari	ance
	F	Rs. in million	1	%
Net sales	4,895,051	5,191,766	(296,715)	(5.72)
Cost of sales	3,417,910	3,077,884	340,026	11.05
Gross profit	1,477,141	2,113,882	(636,741)	(30.12)
Net operating expenses	342,609	103,434	239,175	231.23
Operating profit	1,134,532	2,010,448	(875, 916)	(43.57)
Finance cost	49,837	2,599	47,238	1,817.55
Profit before taxation	1,084,695	2,007,849	(923, 154)	(45.98)
Earnings per share (Rup	pees) 3.25	6.61	3.36	(50.83)

Net revenues earned, during the period under review, amounts to Rs. 4,895.05 million. The dip in clinker sale from 202,457 tons to 58,865 tons (70.92%), in addition to reduction in local selling prices resulted in decline in net revenues by Rs.296.72 million (5.72%) when compared to SPLY.

Cost of sales for the period under review has increased by Rs. 340.03 million (11.05%). This increase was mainly on account of rise in international coal prices coupled with devaluation of Pak Rupee, which resulted in rapid increase in fuel cost for the period thus restricting the GP to 30.18%. Some production related issues, including downtime in Kiln operation also contributed to the decline in gross profit rate. These issues are being addressed on priority basis to bring back plant efficiency and improved margins.

The Company had to record net losses of Rs. 158.53 million on short term investments mainly in equity based funds. However it is expected that these losses will be recovered in near future. Subsequent to the period under review, significant portion of this loss has already been reversed.

The above mentioned challenging circumstances affected the profitability of the Company, resulting in an operating profit of Rs. 1,134.53 million a decline of Rs. 875.92 million compared to SPLY. This translated into a profit before tax of Rs 1,084.70 million, compared to Rs. 2,007.85 million earned in SPLY.

We are expecting recovery of unrealized losses of short-term investments in subsequent periods and are committed towards achieving better profitability in coming months.

During the period under review, your Company signed a Non-binding Memorandum of Understanding with major shareholders of the Galadari Cement (Gulf) Limited to acquire the controlling interest of the company. Once the takeover materializes, your Company shall mark its presence in south region which has better retention prices and lower cost of production due to proximity to port bringing savings in transportation of coal.

#### **Board of Directors**

The composition of Board of Directors of your Company is in compliance with the requirements of Code of Corporate Governance, 2017.

Sr.#	Name	Composition
1	Mr. Aly Khan (Chairman)	Non-Executive
2	Ms. Aleeya Khan	Non-Executive
3	Mr. Mohammad Aftab Alam	Non-Executive
4	Mirza Ali Hassan Askari	Non-Executive
5	Mr. Shafiuddin Ghani Khan	Independent
6	Mr. Jamal Nasim	Independent
7	Mr. Rafique Dawood	Independent
8	Syed Mazher Iqbal	Chief Executive Officer

#### Audit Committee

Sr.#	Name	Composition
1 2	Mr. Jamal Nasim Mr. Aly Khan	Chairman Member
3	Ms. Aleeya Khan	Member
4	Mr. Shafiuddin Ghani Khan	Member
5	Mr. Mohammad Aftab Alam	Member

#### HR and Remuneration Committee

Sr.#	Name	Composition
1	Mr. Shafiuddin Ghani Khan	Chairman
2	Mr. Aly Khan	Member
3	Ms. Aleeya Khan	Member
4	Mr. Mohammad Aftab Alam	Member
5.	Syed Mazher Iqbal	Member

#### Acknowledgement

The Board appreciates and expresses its gratitude for the confidence, backing and support shown by all the stakeholders including employees.

Syed Mazher Iqbal Chief Executive Officer

February 21, 2018 Lahore

### آ ڈٹ سمیٹی

چيئر مين	جناب جمال شيم	_1
ممبر	جناب على خان	٦
ممبر	محتر مهءاليه خان	٣
ممبر	جناب شفيع الدين غنی خان	م-
ممبر	جناب محمرآ فتأب عالم	_۵

### ایچ آر اینڈریمونیریش کمیٹی

چيئر مين	جناب شفيع الدين غنى خان	_1
ممبر	جناب على خان	۲
ممبر	محتر مه عاليه خان	_٣
ممبر	جناب محمرآ فتأب عالم	-٣
ممير	سدمظهرا قبال	_۵

### اعتراف

بورڈ کے ارکان تمام شراکت داران اور تمام ملازمین کے اعتباداورتعاون کے تہد دل سے مشکور ہیں۔

سيدمظهرا قبال چيف انگزيکؤة فيسر 2018 ودي 2018

### مالياتی کارکردگی

آپ کی تمپنی نے خالص آمدنی 4,895.05 ملین روپ کمائی کلئکر کی فروخت میں 202,457 ش ہے کم ہوکر 58,865 ش اس کی کہ ہوئی (70.92% نے کہ کی ہوئی (70.92%) تک رہیں۔اس کے علاوہ مقامی سطح قرقیمتوں میں کی کی وجہ سے خالص آمدنی میں 296.72 ملین روپ کی کی ہوئی جو کہ چھلے سال اس عرصہ کے مقابلے میں 85.72 کم ہے۔ موجودہ عرصہ کے دوران پیداواری الگت میں تقابلی عرصہ کی نسبت 340.03 ملین روپ (11.05%) کا اضافہ ہوا ۔ بیاضافہ بین الاقوامی منڈی میں کوکلہ کی قیمت میں گرانی اور پاکتانی روپ کی قدر میں کی کی وجہ سے ہوا جس کی وجہ سے ہوا جس کی وجہ سے ایند سین کی کل الگت میں تیزی سے اضافہ ہوا نینجناً مجموقی منافع میں کی کا باعث بنا۔ ان مسائل پر قابو پانے کی کوششیں رہا۔ پچھ پیداواری مسائل بھول پلانٹ کا عارضی رکنا بھی مجموقی منافع میں کی کا باعث بنا۔ ان مسائل پر قابو پانے کی کوششیں جاری ہیں تا کہ پلانٹ کی کارکردگی میں اضافہ ہو۔ کمپنی کو مختلہ میں اضافہ ہو۔ کی سے نقصان ہوا تا ہم اوقع ہے کہ منتقبل قریب میں یہ نقصانات بورے کر لئے جائیں گے۔ زینظر عرصہ کے بعد اس نقصان کا کافی حد تک از الہ ہو چکا ہے۔

متذکرہ بالا حالات کی وجہ سے کمپنی کا منافع متاثر ہوا جس کے بنتیج میں پیداواری منافع 1,134.53 ملین روپ رہا جو کہ پچھلے سال ای عرصہ کے مقابلے میں 875.92 ملین روپے کم ہے۔ نیتیجاً قبل از کیکس منافع گزشتہ سال ای عرصہ میں کمائے گئے منافع 875.90 ملین روپ رہا۔ ملین روپے کے مقابلے میں 1,084.70 ملین روپ رہا۔

زیرنظر عرصہ کے دوران آپ کی کمپنی نے گلاداری سیمنٹ (گلف) لیمیٹڑ کے بڑے قصص داران کے ساتھ متذکرہ کمپنی کو حاصل کرنے کیلئے ایک مفاہمت کی یاداشت پر دستخط کئے ہیں۔اس معاہد ہے تبکیل ہونے پرآپ کی کمپنی ملک کی جنوبی ھے میں بھی پیداواری صلاحیت حاصل کرلے گی۔ جہاں بندرگاہ قریب ہونے کے باعث درآمدی کوئلہ کم قیت پر دستیاب ہونے سے پیداواری لاگت کم رہے گ

### بورد آف ڈائر یکٹرز

تمپنی کے ڈائر یکٹرز مندرجہ ذیل ہیں:	کارپوریٹ گوورننس 2017 کے تحت	كوژ آ ف
نان ایگزیکٹو	جناب علی خان (چیئر مین)	_1
نان ایگزیکٹو	محتر مه عاليه خان	_٢
نان ایگزیکٹو	جناب محمرآ فتأب عالم	_٣
نان ا مگز یکٹو	مرزا علی حسن عسکری	٦٣
ا نڈیپینڈنٹ	جناب شفيع الدين غنى خان	_۵
ا نڈیپینڈنٹ	جناب جمال شيم	_4
ا نڈیپینڈنٹ	جناب رفيق داؤد	_4
ا يگزيکڻو	سيدمظهرا قبال	_^

# ڈ ائریکٹرزر پورٹ

آپ کی ممینی کے ڈائر مکٹران 31 دسمبر، 2017 کونتم ہونے والی ششماہی رپورٹ کے ساتھ عبوری مالیاتی گوشواروں اور حسابات کا جائزہ پیش کرنے پر مسرت محسوں کرتے ہیں۔

### سيمنث سيكثر

زینظر عرصہ کے دوران پاکتان میں سیمنٹ میکٹری صنعت کا کاروباری تجم 2.44 ملین ٹن (12.30%) کے اضافہ ہے مجموعی طور پر 22.24 ملین ٹن کی ترسیلات کے ساتھ تاریخی سطح پہننج گیا۔مقامی سطح پر ترسیلات 19.84 ملین ٹن رہیں جو کہ تقابلی عرصہ کی نبیت 17.34% زیادہ ہیں۔مزید بر آں برآ مدات تقابلی شش ماہی کے 2.91 ملین ٹن کی نبیت 2.41 ملین ٹن رہیں جو کہ % 17.34 کی کو طاہر کر تی ہیں۔

حکومت کی جانب سے رہائتی سرگرمیوں میں اضافہ عوامی سطیم پرتر تی کے پروگرام اور شنعتی توسیع میں جاری اخراجات میں اضافہ کی وجہ سے مقامی منڈی میں سیمنٹ کی مانگ میں اضافہ ہوا اور یبی مثبت رجحان سنتقبل میں بھی جاری رہے کا امکان ہے۔

### کاروباری کارکردگی

زیر تذکرہ عرصہ کے دوران کمپنی کی سینٹ کی پیداوار میں تقابل عرصہ کی نسبت 14.75 اضافیہ وا موجودہ عرصہ کے دوران 736,305 ٹن سینٹ بنایا گیا تھا۔

مقائی سطح پرسیمنٹ بنانے والی کمپنیوں کی جانب سے کلنگر کی مانگ میں کی کے باعث کمپنی نے کلنگر کی پیداوار میں %3.63 کی کی جس کی وجہ سے کلنگر کی پیداوار 771,460 ٹن تھی۔ پیداوار 771,460 ٹن تھی۔ پیداوار گاخباکش استعال %77.34 ہے۔ کاستعال %77.34 ہے۔ گزشتہ سال اس عرصہ کے دوران یہی نسبت %80.25 تھی۔

موجودہ عرصہ کے دوران سینٹ کی کل فروخت 735,091 ٹن رہی جو کہ گزشتہ سال کے ای عرصہ کے دوران 630,382 ٹن کے مقابلے میں 16.61% نیادہ ہے۔ تاہم کلنگر کی ترسیل میں 58,865 ٹن تک کی ہوئی جو کہ تقابلی عرصہ کے مطابق 143,592 ٹن رہی جو کہ پچھلے سال کی ای 143,592 ٹن رہی جو کہ پچھلے سال کی ای شخصا ہی میں 832,839 ٹن رہی مقامی سطح پر سیمنٹ کی ترسیل زیر نظر عرصہ میں 706,951 ٹن رہی جو کہ پچھلے سال کی ای شخصا ہی مقابی کے مقابلے میں 832,839 ٹن تک بڑھ گئی جو کہ بچھلے سال کی ای مقابلی کی مقابلے میں 13.36 ٹن تک بڑھ گئی جب اس دوران آپ کی کمپنی کی برآ مدات 28,140 ٹن تک بڑھ گئی جبکہ بچھلے سال تقابلی عرصہ میں برآ مدات 6,759 ٹن رہیں تھیں۔

#### INDEPENDENT AUDITORS' REPORT TO THE MEMBERS ON REVIEW OF CONDENSED INTERIM FINANCIAL INFORMATION

#### Introduction

We have reviewed the accompanying condensed interim balance sheet of Pioneer Cement Limited (the Company) as at 31 December 2017 and the related condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim cash flow statement, condensed interim statement of changes in equity and notes to the accounts for the half year then ended (here-in-after referred to as the "condensed interim financial information"). Management is responsible for the preparation and presentation of this condensed interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this interim financial information based on our review.

#### Scope of review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial information as at and for the half year ended 31 December 2017 is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

#### Other Matters

The Company's condensed interim financial information for the half year ended 31 December 2016 and the annual financial statements for the year ended 30 June 2017 were reviewed and audited, respectively, by another firm of chartered accountants. The review report dated 22 February 2017 expressed an unmodified conclusion whilst the audit report dated 27 September 2017 expressed an unmodified opinion.

Chartered Accountants Review Engagement Partner: Farooq Hameed Lahore

Dated: 23 February 2018

# CONDENSED INTERIM BALANCE SHEET AS AT DECEMBER 31, 2017

Rupees in thousand		December 31, 2017	June 30 2017
	Note	Un-audited	Audite
ASSETS		on addition	Tradite
NON CURRENT			
Property, plant and equipment	4	14,340,860	12,237,399
Investment property	·····	70.836	70.836
Intangible asset		2,820	4,480
intangible asset		14,414,516	12,312,715
Long term deposits		39,979	39,531
nong term deposits		14,454,495	12,352,246
CURRENT			
Stores, spare parts and loose tools	5	1,105,246	1,500,779
Stock-in-trade	6	449,589	235,743
Trade debts - unsecured		392,531	224,828
Loans and advances		101,603	62,512
Trade deposits and short term prepayment		5,869	1,937
Advance income tax		433,979	359,748
Sale tax receivable - net		183,658	90,176
Other receivable		2,820	
Short term investments	7	1,963,882	2,623,180
Cash and bank balances	8	533,178	309,019
		5,172,355	5,407,922
		19,626,850	17,760,168
SHARE CAPITAL AND RESERVES			
Authorised share capital Issued, subscribed and paid up capital	9	3,500,000 2,271,489	
Issued, subscribed and paid up capital Reserves	9	2,271,489	2,271,489
Issued, subscribed and paid up capital Reserves Capital	9	2,271,489 197,517	2,271,489 197,517
Issued, subscribed and paid up capital Reserves	9	2,271,489 197,517 7,084,767	2,271,489 197,517 7,050,106
Issued, subscribed and paid up capital Reserves Capital	9	2,271,489 197,517 7,084,767 7,282,284	2,271,489 197,517 7,050,106 7,247,623
Issued, subscribed and paid up capital Reserves Capital Revenue	9	2,271,489 197,517 7,084,767 7,282,284 9,553,773	2,271,489 197,517 7,050,106 7,247,623 9,519,112
Issued, subscribed and paid up capital Reserves Capital	9	2,271,489 197,517 7,084,767 7,282,284	2,271,489 197,517 7,050,106 7,247,623 9,519,112
Issued, subscribed and paid up capital Reserves Capital Revenue Surplus on revalution of fixed assets - net of tax LIABILITIES	9	2,271,489 197,517 7,084,767 7,282,284 9,553,773	2,271,489 197,517 7,050,106 7,247,623 9,519,112
Issued, subscribed and paid up capital Reserves Capital Revenue Surplus on revalution of fixed assets - net of tax LIABILITIES NON CURRENT		2,271,489 197,517 7,084,767 7,282,284 9,553,773 2,670,004	2,271,489 197,517 7,050,106 7,247,623 9,519,112 2,728,420
Issued, subscribed and paid up capital Reserves Capital Revenue Surplus on revalution of fixed assets - net of tax LIABILITIES NON CURRENT Long term financing - secured	9	2,271,489 197,517 7,084,767 7,282,284 9,553,773 2,670,004 3,165,000	2,271,489 197,517 7,050,100 7,247,623 9,519,112 2,728,420 1,387,500
Issued, subscribed and paid up capital Reserves Capital Revenue Surplus on revalution of fixed assets - net of tax LIABILITIES NON CURRENT Long term financing - secured Long term deposits	10	2,271,489 197,517 7,084,767 7,282,284 9,553,773 2,670,004 3,165,000 4,054	2,271,489 197,517 7,050,100 7,247,623 9,519,112 2,728,420 1,387,500 4,202
Issued, subscribed and paid up capital Reserves Capital Revenue Surplus on revalution of fixed assets - net of tax LIABILITIES NON CURRENT Long term financing - secured		2,271,489 197,517 7,084,767 7,282,284 9,553,773 2,670,004 3,165,000 4,054 2,369,062	2,271,489 197,517 7,050,106 7,247,623 9,519,112 2,728,420 1,387,500 4,202 2,399,820
Issued, subscribed and paid up capital Reserves Capital Revenue  Surplus on revalution of fixed assets - net of tax LIABILITIES NON CURRENT Long term financing - secured Long term deposits Deferred liabilities	10	2,271,489 197,517 7,084,767 7,282,284 9,553,773 2,670,004 3,165,000 4,054	2,271,489 197,517 7,050,100 7,247,623 9,519,112 2,728,420 1,387,500 4,202 2,399,820
Issued, subscribed and paid up capital Reserves Capital Revenue  Surplus on revalution of fixed assets - net of tax LIABILITIES NON CURRENT Long term financing - secured Long term deposits Deferred liabilities  CURRENT	10	2,271,489 197,517 7,084,767 7,282,284 9,553,773 2,670,004 3,165,000 4,054 2,369,062 5,538,116	2,271,489 197,512 7,050,106 7,247,623 9,519,112 2,728,420 1,387,500 4,202 2,399,820 3,791,522
Issued, subscribed and paid up capital Reserves Capital Revenue  Surplus on revalution of fixed assets - net of tax LIABILITIES NON CURRENT Long term financing - secured Long term deposits Deferred liabilities  CURRENT Trade and other payables	10 11	2,271,489 197,517 7,084,767 7,282,284 9,553,773 2,670,004 3,165,000 4,054 2,369,062 5,538,116 1,216,508	2,271,489 197,513 7,050,106 7,247,623 9,519,112 2,728,420 4,202 2,399,820 3,791,522
Issued, subscribed and paid up capital Reserves Capital Revenue  Surplus on revalution of fixed assets - net of tax LIABILITIES NON CURRENT Long term financing - secured Long term deposits Deferred liabilities  CURRENT Trade and other payables Accrued interest / profit on financing	10 11 12 13	2,271,489 197,517 7,084,767 7,282,284 9,553,773 2,670,004 3,165,000 4,054 2,369,062 5,538,116 1,216,508 50,972	2,271,489 197,517 7,050,106 7,247,623 9,519,112 2,728,420 4,202 2,399,820 3,791,522 754,658 47,101
Issued, subscribed and paid up capital Reserves Capital Revenue  Surplus on revalution of fixed assets - net of tax LIABILITIES NON CURRENT Long term financing - secured Long term deposits Deferred liabilities  CURRENT Trade and other payables Accrued interest / profit on financing Short term borrowings - secured	10 11 12 13 14	2,271,489 197,517 7,084,767 7,282,284 9,553,773 2,670,004 3,165,000 4,054 2,369,062 5,538,116 1,216,508 50,972 372,477	2,271,489 197,517 7,050,106 7,247,623 9,519,112 2,728,420 1,387,500 4,202 2,399,820 3,791,522 754,658 47,101 806,855
Issued, subscribed and paid up capital Reserves Capital Revenue  Surplus on revalution of fixed assets - net of tax LIABILITIES NON CURRENT Long term financing - secured Long term deposits Deferred liabilities  CURRENT Trade and other payables Accrued interest / profit on financing	10 11 12 13	2,271,489 197,517 7,084,767 7,282,284 9,553,773 2,670,004 3,165,000 4,054 2,369,062 5,538,116 1,216,508 50,972 372,477 225,000	2,271,489 197,517 7,050,106 7,247,623 9,519,112 2,728,420 1,387,500 4,202 2,399,820 3,791,522 754,658 47,101 806,855 112,500
Issued, subscribed and paid up capital Reserves Capital Revenue  Surplus on revalution of fixed assets - net of tax LIABILITIES NON CURRENT Long term financing - secured Long term deposits Deferred liabilities  CURRENT Trade and other payables Accrued interest / profit on financing Short term borrowings - secured	10 11 12 13 14	2,271,489 197,517 7,084,767 7,282,284 9,553,773 2,670,004 3,165,000 4,054 2,369,062 5,538,116 1,216,508 50,972 372,477 225,000 1,864,957	3,500,000 2,271,489 197,517 7,050,106 7,247,623 9,519,112 2,728,420 1,387,500 4,202 2,399,820 3,791,522 754,658 47,101 806,855 112,500 1,721,112 5,512,636
Issued, subscribed and paid up capital Reserves Capital Revenue  Surplus on revalution of fixed assets - net of tax LIABILITIES NON CURRENT Long term financing - secured Long term deposits Deferred liabilities  CURRENT Trade and other payables Accrued interest / profit on financing Short term borrowings - secured	10 11 12 13 14	2,271,489 197,517 7,084,767 7,282,284 9,553,773 2,670,004 3,165,000 4,054 2,369,062 5,538,116 1,216,508 50,972 372,477 225,000	2,271,489 197,517 7,050,106 7,247,623 9,519,112 2,728,420 1,387,500 4,202 2,399,820 3,791,522 754,658 47,101 806,855 112,500

The annexed notes from 1 to 23 form an integral part of this condensed interim financial information.

Syed Mazher Iqbal Chief Executive Officer Waqar Naeem Chief Financial Officer

Aly Khan Chairman

### CONDENSED INTERIM PROFIT AND LOSS ACCOUNT FOR THE HALF YEAR ENDED DECEMBER 31, 2017 (UN-AUDITED)

Rupees in thousand						
		Half Year Ended		Quarte	Quarter Ended	
		Dec	ember 31,	Decen	December 31,	
	Note	2017	2016	2017	2016	
		Un	-audited	Un-a	udited	
Net turnover	16	4,895,051	5,191,766	2,473,957	2,687,621	
Cost of sales	17	(3,417,910)	(3,077,884)	(1,813,876)	(1,646,949)	
Gross profit		1,477,141	2,113,882	660,081	1,040,672	
Distribution cost		(69,221)	(29,098)	(39,218)	(14,482)	
Administrative exper	nses	(43,763)	(37,178)	(22,417)	(16,102)	
Other expenses		(238,924)	(142,716)	(85, 356)	(67,817)	
Other income		9,299	105,558	5,651	70,964	
		(342,609)	(103,434)	(141,340)	(27,437)	
Operating profit		1,134,532	2,010,448	518,741	1,013,235	
Finance cost		(49,837)	(2,599)	(30,088)	(1,464)	
Profit before taxat	ion	1,084,695	2,007,849	488,653	1,011,771	
Taxation		(347,501)	(506,310)	(168,682)	(212,509)	
Profit after taxation	n	737,194	1,501,539	319,971	799,262	
Earnings per share - basic and dilute		3.25	6.61	1.41	3.52	

The annexed notes from 1 to 23 form an integral part of this condensed interim financial information.

Syed Mazher Iqbal Chief Executive Officer

Waqar Naeem Chief Financial Officer

Aly Khan Chairman

### CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE HALF YEAR ENDED DECEMBER 31, 2017 (UN-AUDITED)

Rupees in thousand				
	Half Y	ear Ended	Quarter	Ended
	Dece	mber 31,	Decemb	oer 31,
	2017	2016	2017	2016
	Un-	audited	Un-au	dited
Profit after taxation	737,194	1,501,539	319,971	799,262
Other comprehensive income				
Items that may be reclassified to profit and loss account	<del>-</del>	<u>-</u>		<del>-</del>
Items that will not be reclassified to profit and loss account subsequently	-	-	-	-
Other comprehensive income for the period	-	-	-	-
Total comprehensive income for the period	737,194	1,501,539	319,971	799,262

The surplus arising on revaluation of fixed assets is presented under a separate head below equity in accordance with the requirements of Companies Ordinance, 1984.

The annexed notes from 1 to 23 form an integral part of this condensed interim financial information.

Syed Mazher Iqbal Chief Executive Officer

Waqar Naeem Chief Financial Officer

Aly Khan

### CONDENSED INTERIM CASH FLOW STATEMENT

FOR THE HALF YEAR ENDED DECEMBER 31, 2017 (UN-AUDITED)

Rupees in thousand		Half Ye	ar Ended
		Decen	nber 31,
		2017	2016
	Note	Un-a	udited
CASH FLOWS FROM OPERATING ACTI	VITIES		
Cash generated from operations	18	1,992,332	2,102,959
Income tax paid		(459,709)	(506,311)
Workers' Profit Participation Fund paid		(18,554)	(25,585)
Workers' Welfare Fund paid		(71,998)	(75,680)
Gratuity and compensated absence paid		(7,454)	(5,636)
Increase in long term deposits - net		(597)	(50)
Net cash generated from operating activ	ities A	1,434,020	1,489,697
CASH FLOWS FROM INVESTING ACTIV	'ITIES		
Capital expenditures incurred		(2,355,681)	(556,661)
Proceeds from disposal of property plant & eq		2,386	-
Redemption of / (increase in) short term inves	tments	500,765	(1,054,902)
Net cash used in investing activities	В	(1,852,530)	(1,611,563)
CASH FLOWS FROM FINANCING ACTIV	/ITIES		
Long term financing obtained		1,890,000	900,000
Decrease in short term borrowings - net		(434,378)	(151,764)
Dividend paid		(735, 195)	(809,681)
Finance cost paid		(77,758)	(2,597)
Net cash generated from / (used in)	С	649.660	(64.049)
financing activities	C	642,669	(64,042)
NET INCREASE/(DECREASE) IN CASH			
AND CASH EQUIVALENTS	A+B+C	224,159	(185,908)
CASH AND CASH EQUIVALENTS			
- At the beginning of the period		309,019	660,479
CASH AND CASH EQUIVALENTS			
- At the end of the period		533,178	474,571

The annexed notes from 1 to 23 form an integral part of this condensed interim financial information.

Syed Mazher Iqbal Chief Executive Officer

Waqar Naeem Chief Financial Officer

Aly Khan Chairman

### CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE HALF YEAR ENDED DECEMBER 31, 2017 (UN-AUDITED)

Rupees in thousand	Issued,		Reserves		
	subscribed and paid-up	Capital	Revenue	Sub	Total
	capital	Share premium	Accumulat profit		equity
Balance as at July 1,2016 (audited)	2,271,489	197,517	5,351,691	5,549,208	7,820,697
Final dividend for the year ended June 30,2016		_	(851,809)	(851,809)	(851,809)
Transaction with owners		_	(851,809)	(851,809)	(851,809)
Profit after taxation		<del>-</del>	1,501,539	1,501,539	1,501,539
Other comprehensive income			1,001,000	1,001,000	1,001,000
for the period	-	-	-	-	-
Total comprehensive income					
for the period	-	-	1,501,539	1,501,539	1,501,539
Surplus on revaluation of fixed					
assets realized - net of tax	-	-	56,153	56,153	56,153
Balance as at December 31,					
2016 (Un-audited)	2,271,489	197,517	6,057,574	6,255,091	8,526,580
Balance as at July 1, 2017					
(audited)	2,271,489	197,517	7,050,106	7,247,623	9,519,112
Final dividend for the year					
ended June 30, 2017	-	-	(760,948)	(760,948)	(760,948)
Transaction with owners	<u>-</u>	_	(760,948)	(760,948)	(760,948)
Profit after taxation	_	_	737,194	737,194	737,194
Other comprehensive income					
for the period	-	-	-	-	
Total comprehensive income					
for the period	-	_	737,194	737,194	737,194
Surplus on revaluation of fixed				<b>#0</b> 4:	<b>*</b> 0 ···
assets realized - net of tax	-	-	58,415	58,415	58,415
Balance as at December 31,					
2017 (Un-audited)	2,271,489	197,517	7,084,767	7,282,284	9,553,773

The annexed notes from 1 to 23 form an integral part of this condensed interim financial information.

Syed Mazher Iqbal Chief Executive Officer

Waqar Naeem Chief Financial Officer

# NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION

FOR THE HALF YEAR ENDED DECEMBER 31, 2017 (UN-AUDITED)

#### 1 LEGAL STATUS AND NATURE OF BUSINESS

- 1.1 Pioneer Cement Limited (the Company) was incorporated in Pakistan as a public company, limited by shares on February 09, 1986. Its shares are quoted on Pakistan Stock Exchange. The principal activity of the Company is manufacturing and sale of cement. The registered office of the Company is situated at 135 Ferozepur Road, Lahore. The Company's production facility is situated at Chenki, District Khushab in Punjab Province.
- 1.2 The Company commenced its operations with an installed clinker production capacity of 2,000 tons per day. During 2005, the capacity was optimized to 2,350 tons clinker per day. In financial year 2006, another production line of 4,300 tons per day clinker capacity was completed which started commercial operations from April 2006.
- 1.3 The Company is in process of installing a new brown field cement plant having production capacity of approximately 8,000 tons per day supported by a 12 MW Waste Heat Recovery Power Plant. In addition, a 24 MW Coal Fired Power Plant is also being installed at the existing plant site.
- 1.4 During the period, the Company has signed a non-binding Memorandum of Understanding with the sponsors of Galadari Cement (Gulf) Limited (the target company) to acquire the controlling interest of the target company. The plant of the target company is located at Village Bhawani, Tehsil Hub, District Lasbela, Balochistan. Currently, negotiations are underway with the lenders of the target company so that the transfer of shares may take place.

#### 2 BASIS OF PRESENTATION AND MEASUREMENT

2.1 This condensed interim financial information of the Company for the period ended December 31, 2017 has been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984 (repealed). In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 (repealed) have been followed.

The Companies Ordinance 1984 has been repealed after the enactment of the Companies Act, 2017. However as allowed by the SECP vide its Circular No.23 dated October 4, 2017, and as per Circular No. 17 of the Institute of Chartered Accountants of Pakistan, this condensed interim financial information has been prepared in accordance with the provision of the repealed Companies Ordinance 1984. The Company will prepare its annual financial statements for the year ending June 30, 2018 in accordance with the provisions of the Companies Act, 2017.

- 2.2 The condensed interim financial information does not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the financial statements of the Company for the year ended June 30, 2017.
- 2.3 This condensed interim financial statement is unaudited but subject to limited scope review by the auditors. Quarterly figures were not subject to limited scope review by the auditors as the scope of the review covered only the cumulative figures for the six-month period ended December 31, 2017.

#### 3 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted for the preparation of this condensed interim financial information are the same as those applied in the preparation of the preceding annual published financial statements of the Company for the year ended June 30, 2017 except for the following:

#### 3.1 New/Revised standards, interpretations and amendments

The Company has adopted the following accounting standard and the amendments and interpretation of IFRSs which became effective during the period:

#### IAS-7 Disclosure Initiative – Amendments to IAS 7

IAS-12 Recognition of Deferred Tax Assets for Unrealized Losses – Amendments to IAS 12

#### IFRS-12 Clarification of Scope of Disclosures – Amendments to IFRS 12

The adoption of the above revision, amendments and interpretations of the standards did not have any material effect on the condensed interim financial information.

In addition to the above standards and interpretations, improvements to various accounting standards have also been issued by the IASB and are generally effective for current period. The Company expects that such improvements to the standards do not have any material impact on the Company's financial information for the period.

Rupe	ees in thousand		December 31, 2017	June 30 2017
		Note	Un-audited	Audited
4	PROPERTY, PLANT AND EQUIPME	PROPERTY, PLANT AND EQUIPMENT		
	Operating fixed assets-tangible	4.1	10,206,311	10,411,469
	Capital work in progress	4.2	4,134,549	1,825,930
			14,340,860	12,237,399
4.1	Operating fixed assets - tangible			
	Opening book value		10,411,469	8,852,173
	Additions during the period / year	4.1.1	47,062	2,021,132
			10,458,531	10,873,305
	Disposals during the period / year	4.1.2	(206)	=
	Depreciation for the period / year		(252,014)	(461,836)
	Closing book value		10,206,311	10,411,469
4.1.1	Additions during the period / year			
	Factory buildings on free hold land		-	269,573
	Plant and machinery		38,870	1,699,442
	Office Equipment		902	-
	Furniture, fixture and equipment		913	8,404
	Computers and accessories		394	1,170
	Vehicles		5,983	42,543
			47,062	2,021,132

Rupees in thousand	December 3 2017	31, June 30 2017
No		
4.1.2 Disposals during the period / year	nte Off addition	a ridarie
Vehicles	(206)	-
	(206)	-
4.2 Capital work in progress		
Opening balance	1,825,930	1,531,857
Additions during the period / year	2,308,619	2,181,932
Transferred to operating fixed asset during the period /year		(1,887,859)
Closing capital work in progress 4.3	2.1 4,134,549	1,825,930
4.2.1 Represented by		
Production Line III and Coal Power Plant	2,920,698	884,441
Cement grinding capacity enhancement	722,446	
Other plant and machinery items	13,048	13,008
Factory buildings under construction	136,065	55,520
Advance for purchase of vehicles	5,940	5,940
Other office premises under construction	336,352	306,256
Closing Balance	4,134,549	1,825,930
5 STORES, SPARE PARTS AND LOOSE TO	OLS	
Stores	305,718	915,445
Spare parts	528,577	505,662
Loose tools	10,523	9,915
	844,818	1,431,022
Provision for slow moving stores and spare par		. , ,
	800,885	
Stores and spare parts - In transit	304,361	113,690
	1,105,246	1,500,779
6 STOCK-IN-TRADE		
Raw materials	47,134	29,595
Packing materials	46,159	35,249
Work in process	280,090	109,176
Finished goods	76,206	61,723

Ruj	pees in thousand	December 31, 2017 Un-audited	June 30, 2017 Audited
7	SHORT TERM INVESTMENTS		
	Held for trading:		
	-Investment with Shariah compliant funds Meezan Islamic Fund		
	Units 3,772,627 (June 30, 2017: 3,772,627)	237,826	288,266
	NAFA Islamic Energy Fund	201,020	200,200
	Units 11,979,804 (June 30, 2017: 11,979,804)	145,297	156,884
	NAFA Islamic Stock Fund		
	Units 22,977,008 (June 30, 2017: 22,920,506)	256,504	300,362
	KSE Meezan Index Fund		
	Units 913,849 (June 30, 2017: 913,849)	62,800	72,706
	Meezan Balance Fund		
	Units 10,873,817 (June 30, 2017: 10,873,817)	165,391	184,311
	Meezan Assets Allocation Fund		
	Units 3,427,064 (June 30, 2017: 3,427,064)	150,174	174,403
	Meezan Islamic Income fund	<b>#</b> 00	
	Units 10,100 (June 30, 2017: 10,100)	528	519
		1,018,520	1,177,451
	-Investment with conventional funds		
	ABL Government Securities Fund	110.010	111 007
	Units 11,102,494 (June 30, 2017: 11,102,494) NAFA Assets Allocation Fund	113,916	111,225
	Units 17,940,422 (June 30, 2017: 17,893,765)	275,531	305,030
	NAFA Government Securities Liquid Fund		303,030
	Units 15,416,144 (June 30, 2017: 63,467,991)	160,764	644,924
	NAFA Money Market Fund	100,701	011,021
	Units 39,028,391 (June 30, 2017: 39,006,958)	395,151	384,550
		945,362	1,445,729
		1,963,882	2,623,180

#### 8 CASH AND BANK BALANCES

- 8.1 These include sales collection in process (Cheques in hand) amounting to Rs. 230 million ( June 30,2017: Rs. 192 million).
- 8.2 This includes Rs. 253 million deposited in an escrow account in respect of the Company's proposed acquisition of Galadari Cement (Gulf) Limited as explained in Note 1.4 above.

Rup	ees in thousand	December 31, 2017 Un-audited	June 30, 2017 Audited
9	AUTHORIZED SHARE CAPITAL		
	300,000 Ordinary share of Rs. 10/- each 50,000 Preference share of Rs. 10/- each	3,000,000 500,000	3,000,000 500,000
		3,500,000	3,500,000

Rup	ees in thousand		December 31, 2017	June 30 2017
		Note	Un-audited	Audited
10	LONG TERM FINANCING - SECUREI			
	ISLAMIC BANK			
	Meezan Bank Limited			
	(Diminishing Musharaka)	10.1	900,000	900,000
	Meezan Bank Limited			
	(Diminishing Musharaka)	10.2	600,000	600,000
			1,500,000	1,500,000
	Less: Current maturity		(225,000)	(112,500)
	· · · · · · · · · · · · · · · · · · ·		1,275,000	1,387,500
	NATIONAL BANK OF PAKISTAN S	YNDICAT	E	
	Conventional Component		1,638,000	-
	Islamic Component		252,000	_
		10.3	1,890,000	-
			3,165,000	1,387,500

- 10.1 The Company has obtained Diminishing Musharaka / ijarah facility of Rs. 900 million (June 30, 2017: Rs. 900 million) to finance the installation of Waste Heat Recovery Power Plant and Coal Fired Boiler at a price of 3 months Kibor plus 1.1% per annum for a tenure of 5 years including grace period of one year with quarterly rental frequency. The facility is secured by creation of specific hypothecation charge over Waste Heat Recovery Power Plant and Coal Fired Boiler of the Company amounting to Rs. 1,000 million.
- 10.2 The Company has obtained Diminishing Musharaka / Ijarah facility of Rs. 600 million (June 30, 2017: Rs. 600 million) for cement grinding capacity enhancement project at a price of 3 months KIBOR plus 1.1%. The facility is secured by creation of specific hypothecation charge over complete cement grinding enhancement project amounting to Rs. 650 million. The facility is re-payable in five years including a grace period of one year on quarterly / semi annually basis.
- 10.3 During the period, the company has obtained syndicated facility amounting to Rs. 15,000 million to finance new 8000 tons per day clinker plant supported by a 12MW Waste Heat Recovery Power Plant. This comprises of Rs 13,000 million term finance loan and Rs 2,000 million musharaka facility. National Bank of Pakistan is the lead arranger and agent of this facility. This facility carries markup/profit at 6 months KIBOR plus a 1.1% per annum payable quarterly whereas the principal is repayable in seven years including a grace period of two years. The facility is secured by way of first pari passu charge over all present and future fixed assets of the Company excluding existing Waste Heat Recovery Power Plant and Cement Grinding Mills.

Rupees in thousand		December 31, 2017 Un-audited	June 30, 2017 Audited
11	DEFERRED LIABILITIES		
	Deferred tax liability	2,254,680	2,292,655
	Gratuity-vested contractual employees	114,382	107,165
		2,369,062	2,399,820

Rup	ees in thousand		December 31, 2017	June 30, 2017
		Note	Un-audited	Audited
12	TRADE AND OTHER PAYABLES			
	Creditors		441,696	181,842
	Accrued expenses		212,890	251,989
	Advances from customers		122,201	51,886
	Unclaimed dividend		78,938	53,185
	Deposits		14,225	15,628
	Retention money		182,279	34,045
	Excise duty on cement		24,386	19,190
	Royalty and excise duty		12,132	10,464
	Withholding tax		8,415	6,916
	Employees' compensated absences		23,934	22,764
	Workers' profit participation fund		58,254	18,554
	Workers' welfare fund		36,011	85,872
	Others		1,147	2,323
			1,216,508	754,658
13	ACCURED INTEREST / PROFIT ON	I FINANC	CING	
13	ISLAMIC BANKS Long term financing	I FINANC	30,365	39,128
13	ISLAMIC BANKS	I FINANC	30,365 5,507	<del>-</del>
13	ISLAMIC BANKS Long term financing	I FINANC	30,365	39,128 
13	ISLAMIC BANKS Long term financing Short term borrowing	I FINANC	30,365 5,507	<del>-</del>
13	ISLAMIC BANKS Long term financing Short term borrowing  CONVENTIONAL BANKS	I FINANC	30,365 5,507 35,872 8,563 6,537	39,128 - 7,973
13	ISLAMIC BANKS Long term financing Short term borrowing  CONVENTIONAL BANKS Long term financing	FINANC	30,365 5,507 35,872 8,563	39,128
13	ISLAMIC BANKS Long term financing Short term borrowing  CONVENTIONAL BANKS Long term financing	I FINANC	30,365 5,507 35,872 8,563 6,537	39,128 - 7,973
13	ISLAMIC BANKS Long term financing Short term borrowing  CONVENTIONAL BANKS Long term financing		30,365 5,507 35,872 8,563 6,537 15,100	7,973 7,973
	ISLAMIC BANKS Long term financing Short term borrowing  CONVENTIONAL BANKS Long term financing Short term borrowing  SHORT TERM BORROWINGS - SECTISLAMIC BANKS	CURED	30,365 5,507 35,872 8,563 6,537 15,100 50,972	39,128 7,973 7,973 47,101
	ISLAMIC BANKS Long term financing Short term borrowing  CONVENTIONAL BANKS Long term financing Short term borrowing  SHORT TERM BORROWINGS - SEC		30,365 5,507 35,872 8,563 6,537 15,100	7,973 7,973
	ISLAMIC BANKS Long term financing Short term borrowing  CONVENTIONAL BANKS Long term financing Short term borrowing  SHORT TERM BORROWINGS - SECURISLAMIC BANKS Meezan Bank Limited  CONVENTIONAL BANKS	CURED 14.1	30,365 5,507 35,872 8,563 6,537 15,100 50,972	39,128 7,973 7,973 47,101 525,920
	ISLAMIC BANKS Long term financing Short term borrowing  CONVENTIONAL BANKS Long term financing Short term borrowing  SHORT TERM BORROWINGS - SEC ISLAMIC BANKS Meezan Bank Limited  CONVENTIONAL BANKS Allied Bank Limited	CURED 14.1 14.2	30,365 5,507 35,872 8,563 6,537 15,100 50,972 11,638	39,128 7,973 7,973 47,101
	ISLAMIC BANKS Long term financing Short term borrowing  CONVENTIONAL BANKS Long term financing Short term borrowing  SHORT TERM BORROWINGS - SECURISLAMIC BANKS Meezan Bank Limited  CONVENTIONAL BANKS	CURED 14.1	30,365 5,507 35,872 8,563 6,537 15,100 50,972	39,128 7,973 7,973 47,101 525,920

- 14.1 Represents Running Musharakah / Murabaha upto Rs. 550 million in aggregate (June 30, 2017: Rs. 550 million) obtained from Meezan Bank Limited. The facility carries profit rate of 0.25% plus 3 months KIBOR on the basis of Meezan Bank's average Musharaka investment determined at the time of disbursement and is payable on quarterly basis. This also carries 0.001% bank share of Musharaka profit if Musharaka profits exceeds beyond profit rate of 0.25% plus 3 months KIBOR. The facility is secured against pari passu charge over current assets of the Company with margin of 15%. The Company has also obtained LC Sight / Usance facility up to Rs. 550 million for the import of coal, plant and machinery, stores and spares and services. LC sight facility is secured by lien over import documents whereas Usance LC is secured against Pari Passu charge over current assets. These extendable facilities will expire on December 31, 2017.
- 14.2 The Company has obtained short term Running finance / Money market line / LC facility/ Finance against imported merchandise and FATR from Allied Bank Limited

amounting to Rs.1,000 million in aggregate (June 30, 2017: Rs.1,000 million). This facility carries markup at the rate 3 months KIBOR + 0.20% per annum payable to the Bank on quarterly basis, while markup in respect of money market loan transaction would be advisable at the time of transaction. The facility is secured by lien on Company's investment in Government Securities Fund and/or Cash Fund of ABL Asset Management Company with 5% margin. LC facility also carries lien on import documents / Bill of exchange / Trust receipts. This extendible facility expires on May 31, 2018.

14.3 During the year , the Company has obtained a Running finance facility amounting to Rs.500 million. The facility is secured against ranking charge over current assets of the Company with 25% margin which subsequently be upgraded to first pari passu charge. This carries markup at the rate of 3 months KIBOR + 0.10% per annum payable on quarterly basis. This facility also has a Letter of Credit sub limit of Rs. 500 million for import of coal, stores and machinery parts .This facility expires on June 30,2018.

#### 15 CONTINGENCIES AND COMMITMENTS

#### 15.1 Contingencies

There has been no significant change in the contingencies as disclosed in the annual financial statements for the year ended June 30, 2017.

#### 15.2 Commitments

Total capital commitments as at close of period ended December 31,2017 amounts to Rs. 18,743 million (June 30, 2017: Rs. 9,455 million). It includes commitments against letter of credits established for import of new cement plant and coal fire power plant.

Rupees in thousand				
•	Half Yea	ır Ended	Quarter	Ended
	Decem	ıber 31,	Decemb	oer 31,
	2017	2016	2017	2016
	Un-aı	ıdited	Un-au	dited
16 NET TURNOVER				
Cement	6,662,412	5,970,467	3,507,654	3,127,957
Clinker	353,091	1,206,328	63,565	589,726
	7,015,503	7,176,795	3,571,219	3,717,683
Less				
Sales tax	(1,122,574)	(1,128,589)	(578,827)	(585,006)
Federal excise duty	(957,270)	(826,080)	(491,357)	(428, 922)
Commission	(16,562)	(18,528)	(10,747)	(10,529)
Discount and rebate	(24,046)	(11,832)	(16,331)	(5,605)
	(2,120,452)	(1,985,029)	(1,097,262)	(1,030,062)
	4,895,051	5,191,766	2,473,957	2,687,621

·up	ees in thousand	Half Yea	ar Ended	Quarte	r Ended
		Decem	nber 31,	Decem	ber 31,
		2017	2016	2017	2016
		Un-a	udited	Un-au	ıdited
7	COST OF SALES				
	Raw material consumed	296,901	282,886	155,580	139,12
	Packing material consumed	275,208	246,543	148,653	128,82
	Fuel and power	2,389,647	2,084,838	1,242,970	1,079,17
	Stores and spares consumed	133,887	112,137	61,070	53,02
	Salaries, wages and benefits	230,529	195,927	124,131	96,60
	Travelling and conveyance	7,045	10,266	4,577	5,44
	Insurance	4,405	3,950	2,234	2,00
	Repairs and maintenance	36,651	21,751	23,048	5,78
	Depreciation	210,414	216,093	109,197	118,24
	Other manufacturing expenses	18,620	19,700	12,179	10,58
	Total manufacturing cost	3,603,307	3,194,091	1,883,639	1,638,81
	Work in process				
	Opening balance	109,176	92,788	212,857	202,90
	Closing balance	(280,090)	(169,987)	(280,090)	(169,987
		(170,914)	(77,199)	(67,233)	32,91
	Cost of goods manufactured	3,432,393	3,116,892	1,816,406	1,671,73
	Finished goods				
	Opening balance	61,723	18,386	73,677	32,61
	Closing balance	(76, 206)	(57,394)	(76,206)	(57,394
	3	(14,483)	(39,008)	(2,529)	(24,784
		3,417,910	3,077,884	1,813,877	1,646,94
un	ees in thousand			Half Year	Ended
•				Decembe	er 31,
•				2017	er 31, 2016
	CASH GENERATED FROM C	OPERATIO:	NS		,
	CASH GENERATED FROM C	OPERATIO			2016
		OPERATIO		2017	2016
	Profit before taxation Adjustment for:	OPERATIO		,084,695	2,007,849
	Profit before taxation	OPERATIO		2017 ,084,695 252,014	2016 2,007,849 219,783
	Profit before taxation Adjustment for: Depreciation		1	,084,695	2016 2,007,84 219,78 1,66
	Profit before taxation Adjustment for: Depreciation Amortization		1	2017 ,084,695 252,014 1,660	2016 2,007,84 219,78 1,66 11,75
	Profit before taxation Adjustment for: Depreciation Amortization Provision for gratuity and comp Finance cost	ensated abse	1 ences	2017 .084,695 252,014 1,660 15,841 81,630	2016 2,007,84 219,78 1,66 11,75
	Profit before taxation Adjustment for: Depreciation Amortization Provision for gratuity and comp	ensated abse ant and equi	1 ences	2017 .084,695 252,014 1,660 15,841	2016 2,007,84 219,78 1,66 11,75 2,59
	Profit before taxation Adjustment for: Depreciation Amortization Provision for gratuity and comp Finance cost Gain on disposal of property, pla	ensated abse ant and equi	1 ences	2017 .084,695 .252,014 .1,660 .15,841 .81,630 .(2,180)	2016 2,007,84 219,78 1,66 11,75 2,59 107,52
	Profit before taxation Adjustment for: Depreciation Amortization Provision for gratuity and comp Finance cost Gain on disposal of property, pla Workers Profit Participation Fu	ensated abse ant and equi	1 ences	2017 .084,695 252,014 1,660 15,841 81,630 (2,180) 58,254	2016 2,007,84! 219,78: 1,666 11,755 2,59:
	Profit before taxation Adjustment for: Depreciation Amortization Provision for gratuity and comp Finance cost Gain on disposal of property, pla Workers Profit Participation Fu Workers Welfare Fund	ensated abso ant and equi nd	1 ences pment	2017 .084,695 252,014 1,660 15,841 81,630 (2,180) 58,254 22,137	2016 2,007,84! 219,78: 1,666 11,755 2,59:
	Profit before taxation Adjustment for: Depreciation Amortization Provision for gratuity and comp Finance cost Gain on disposal of property, pla Workers Profit Participation Fu Workers Welfare Fund Dividend Income	ensated abso ant and equi nd m investmer	1 ences pment	2017 .084,695 252,014 1,660 15,841 81,630 (2,180) 58,254 22,137 (2,033)	2016 2,007,849 219,783 1,666 11,756 2,599 107,52 35,04
8	Profit before taxation Adjustment for: Depreciation Amortization Provision for gratuity and comp Finance cost Gain on disposal of property, pla Workers Profit Participation Fu Workers Welfare Fund Dividend Income Gain on redemption of short ter Unrealized loss/(gain) on investic	ensated abso ant and equi nd m investmer ment	1 ences pment	2017 .084,695 252,014 1,660 15,841 81,630 (2,180) 58,254 22,137 (2,033) (12,078)	2016 2,007,849 219,788 1,666 11,750 2,599 107,52 35,04 (89,690
	Profit before taxation Adjustment for: Depreciation Amortization Provision for gratuity and comp Finance cost Gain on disposal of property, pla Workers Profit Participation Fu Workers Welfare Fund Dividend Income Gain on redemption of short ter Unrealized loss/(gain) on investic Cashflow before working cap Working capital changes	ensated abse ant and equi nd m investmer ment pital chang	1 ences pment	2017 .084,695 252,014 1,660 15,841 81,630 (2,180) 58,254 22,137 (2,033) (12,078) 172,645	2,007,849 219,788 1,666 11,750 2,599 107,52 35,04 (89,690
	Profit before taxation Adjustment for: Depreciation Amortization Provision for gratuity and comp Finance cost Gain on disposal of property, pla Workers Profit Participation Fu Workers Welfare Fund Dividend Income Gain on redemption of short ter Unrealized loss/(gain) on investic Cashflow before working cap Working capital changes (Increase)/decrease in current	ensated abse ant and equi nd m investmer ment pital chang	1 ences pment	2017 .084,695 252,014 1,660 15,841 81,630 (2,180) 58,254 22,137 (2,033) (12,078) 172,645 672,585	2016 2,007,84! 219,78: 1,666 11,752 2,59: 107,52 35,04' (89,690 2,296,520
	Profit before taxation Adjustment for: Depreciation Amortization Provision for gratuity and comp Finance cost Gain on disposal of property, pla Workers Profit Participation Fu Workers Welfare Fund Dividend Income Gain on redemption of short ter: Unrealized loss/(gain) on investic Cashflow before working cap Working capital changes (Increase)/decrease in currer Stores, spares and loose tools	ensated abse ant and equi nd m investmer ment pital chang	ences pment  nt es 1	2017 .084,695 252,014 1,660 15,841 81,630 (2,180) 58,254 22,137 (2,033) (12,078) 172,645 .672,585 395,533	2016 2,007,849 219,783 1,666 11,753 2,599 107,52 35,04 (89,690 2,296,520 (143,958
	Profit before taxation Adjustment for: Depreciation Amortization Provision for gratuity and comp Finance cost Gain on disposal of property, pla Workers Profit Participation Fu Workers Welfare Fund Dividend Income Gain on redemption of short ter: Unrealized loss/(gain) on investor Cashflow before working cap Working capital changes (Increase)/decrease in current Stores, spares and loose tools Stock-in-trade	ensated abse ant and equi nd m investmer ment pital chang	ences pment  nt  es 1	2017 .084,695 252,014 1,660 15,841 81,630 (2,180) 58,254 22,137 (2,033) (12,078) 172,645 .672,585 395,533 213,846)	2016 2,007,849 219,783 1,666 11,753 2,599 107,52 35,04 (89,690 2,296,520 (143,958 (141,674
	Profit before taxation Adjustment for: Depreciation Amortization Provision for gratuity and comp Finance cost Gain on disposal of property, pla Workers Profit Participation Fu Workers Welfare Fund Dividend Income Gain on redemption of short ter: Unrealized loss/(gain) on invests Cashflow before working cap Working capital changes (Increase)/decrease in currer Stores, spares and loose tools Stock-in-trade Trade debts	ensated abso ant and equi nd m investmer ment pital chang nt assets:	pment  es 1	2017 .084,695 252,014 1,660 15,841 81,630 (2,180) 58,254 22,137 (2,033) (12,078) 172,645 .672,585 395,533 213,846) 167,703)	2,007,849 219,782 1,666 11,752 2,599 107,52 35,047 (89,690 2,296,520 (143,958 (141,674 (57,903
	Profit before taxation Adjustment for: Depreciation Amortization Provision for gratuity and comp Finance cost Gain on disposal of property, pla Workers Profit Participation Fu Workers Welfare Fund Dividend Income Gain on redemption of short ter: Unrealized loss/(gain) on invests Cashflow before working cap Working capital changes (Increase)/decrease in currer Stores, spares and loose tools Stock-in-trade Trade debts Loans, advances, deposits and s	ensated abso ant and equi nd m investmer ment pital chang nt assets:	pment  es 1	2017 084,695 252,014 1,660 15,841 81,630 (2,180) 58,254 22,137 (2,033) (12,078) 172,645 .672,585 395,533 213,846) 167,703) (43,023)	2016 2,007,849 219,782 1,666 11,752 2,599 107,52 35,04 (89,690 2,296,520 (143,958 (141,674 (57,903 (38,563)
	Profit before taxation Adjustment for: Depreciation Amortization Provision for gratuity and comp Finance cost Gain on disposal of property, pla Workers Profit Participation Fu Workers Welfare Fund Dividend Income Gain on redemption of short ter Unrealized loss/(gain) on invests Cashflow before working cap Working capital changes (Increase)/decrease in currer Stores, spares and loose tools Stock-in-trade Trade debts Loans, advances, deposits and s Other receivables	ensated abso ant and equi nd m investmer ment pital chang nt assets:	pment  es 1	2017 084,695 252,014 1,660 15,841 81,630 (2,180) 58,254 22,137 (2,033) (12,078) 172,645 .672,585 395,533 213,846) 167,703) (43,023) (2,820)	2016 2,007,849 219,783 1,666 11,755 2,599 107,52 35,04 (89,690 2,296,520 (143,958 (141,674 (57,903 (38,563 (196
	Profit before taxation Adjustment for: Depreciation Amortization Provision for gratuity and comp Finance cost Gain on disposal of property, pla Workers Profit Participation Fu Workers Welfare Fund Dividend Income Gain on redemption of short ter Unrealized loss/(gain) on invests Cashflow before working cap Working capital changes (Increase)/decrease in currer Stores, spares and loose tools Stock-in-trade Trade debts Loans, advances, deposits and s Other receivables Sales tax receivable - net	ensated abse ant and equi nd m investmer ment pital chang nt assets: hort term pr	ences pment  nt es 1  (i) (repayments	2017 084,695 252,014 1,660 15,841 81,630 (2,180) 58,254 22,137 (2,033) (12,078) 172,645 .672,585 395,533 213,846) 167,703) (43,023)	2016 2,007,849 219,783 1,666 11,755 2,599 107,52 35,04 (89,690 2,296,520 (143,958 (141,674 (57,903 (38,563 (196
	Profit before taxation Adjustment for: Depreciation Amortization Provision for gratuity and comp Finance cost Gain on disposal of property, pla Workers Profit Participation Fu Workers Welfare Fund Dividend Income Gain on redemption of short ter Unrealized loss/(gain) on investi Cashflow before working cap Working capital changes (Increase)/decrease in currer Stores, spares and loose tools Stock-in-trade Trade debts Loans, advances, deposits and s Other receivables Sales tax receivable - net Increase/(decrease) in currer	ensated abse ant and equi nd m investmer ment pital chang nt assets: hort term pr	ences pment  nt es 1  (i) (repayments	2017 .084,695 252,014 1,660 15,841 81,630 (2,180) 58,254 22,137 (2,033) (12,078) 172,645 .672,585 395,533 213,846) 167,703) (43,023) (2,820) (93,482)	2,007,849 219,782 1,666 11,752 2,599 107,52 35,047 (89,690 2,296,520 (143,958 (141,674 (57,903) (38,563) (196 (1,535)
	Profit before taxation Adjustment for: Depreciation Amortization Provision for gratuity and comp Finance cost Gain on disposal of property, pla Workers Profit Participation Fu Workers Welfare Fund Dividend Income Gain on redemption of short ter: Unrealized loss/(gain) on investi Cashflow before working cap Working capital changes (Increase)/decrease in currer Stores, spares and loose tools Stock-in-trade Trade debts Loans, advances, deposits and s Other receivables Sales tax receivable - net Increase/(decrease) in currer Trade and other payables	ensated abse ant and equi nd m investmer ment pital chang nt assets: hort term pr	ences pment  nt es 1  (i) (repayments	2017 084,695 252,014 1,660 15,841 81,630 (2,180) 58,254 22,137 (2,033) (12,078) 172,645 .672,585 395,533 213,846) 167,703) (43,023) (2,820)	2,007,849 219,788 1,666 11,756 2,599 107,52 35,04 (89,690 2,296,520 (143,958 (141,674 (57,903 (38,563 (196 (1,535)
	Profit before taxation Adjustment for: Depreciation Amortization Provision for gratuity and comp Finance cost Gain on disposal of property, pla Workers Profit Participation Fu Workers Welfare Fund Dividend Income Gain on redemption of short ter Unrealized loss/(gain) on investi Cashflow before working cap Working capital changes (Increase)/decrease in currer Stores, spares and loose tools Stock-in-trade Trade debts Loans, advances, deposits and s Other receivables Sales tax receivable - net Increase/(decrease) in currer	ensated abso ant and equi nd m investmer ment pital chang nt assets: hort term pr	pment  es 1  (cepayments)	2017 .084,695 252,014 1,660 15,841 81,630 (2,180) 58,254 22,137 (2,033) (12,078) 172,645 .672,585 395,533 213,846) 167,703) (43,023) (2,820) (93,482)	2016 2,007,844 219,78 1,666 11,755 2,59 107,52 35,04 (89,690 2,296,52 (143,958 (141,674 (57,903 (38,563 (196 (1,535)

#### 19 FAIR VALUE OF FINANCIAL INSTRUMENTS

19.1 IFRS13 Fair value is the amount that would be received on sale of an asset or paid on the transfer of a liability in an orderly transaction between market participants at the measurement date. Consequently, difference can arise between carrying values and fair value estimates. Underlying the definition of fair value is the presumption that the Company is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake transaction on adverse terms.

Fair Value Measurements' requires the Company to classify fair value measurements using fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the assets or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3: inputs for the assets or liability that are not based on observable market data (unobservable inputs).

upees in thousand	(	Carrying amou	nt	
	Cash & cash equivalents	Fair value through profit or loss	Loans and receivables	Total
December 31, 2017 (Un-a				
Financial assets measure	ed at fair value			
Short term investments	-	1,963,882	-	1,963,882
Financial assets not mea	sured at fair v	alue		
Non-current assets				
Long term deposits	-	-	39,979	39,979
Current assets				
Trade debts - unsecured	-	-	392,531	392,531
Loans and advances	-	-	5,649	5,649
Trade deposits	_	-	9	ç
Other receivables	-	-	2,820	2,820
Cash and bank balances	533,178	-	-	533,178
	533,178	<del>-</del>	440,988	974,166
June 30, 2017 (audited)				
Financial assets measure	ed at fair value	<del>)</del>		
Short term investments		2,623,180	-	2,623,180
Financial assets not mea	sured at fair v	alue		
Non-current assets				
Long term deposits	-	-	39,531	39,531
Current assets				
Trade debts - unsecured	-	-	224,828	224,828
Loans and advances	-	-	5,297	5,297
Trade deposits	-	-	9	g
Other receivables	-	-	-	-
Cash and bank balances	309,019	-	-	309,019
	309,019	-	269,665	578,684

19.2 As at December 31, 2017 and June 30, 2017 the Company does not held liabilities that are measured at fair value or when value changes from carrying value as a resulting remeasurement. The following table shows the carrying amount of financial liabilities. It does not include fair value information for financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.

Rupees in thousand	December 31, 2017 Un-audited	June 30, 2017 Audited
Financial liabilities at amortized cost		
Long term financing - secured	3,390,000	1,500,000
Trade and other payables	1,216,508	754,658
Accrued interest / markup	50,972	47,101
Short term borrowings - secured	372,477	806,855
	5,029,957	3,108,614

As December 31, 2017, the company had following financial instruments with respect to their level.

Rupees in thousand	December 31, 2017		
	Level 1	Level 2	Level 3
Financial assets at fair value through profit and loss			
Short term investment	<u>-</u>	1,963,882	_
Rupees in thousand		June 30, 2017	
Rupees in thousand	Level 1	June 30, 2017 Level 2	Level 3
Financial assets at fair value throug profit and loss Short term investment		,	Level 3

#### 20 TRANSACTION WITH RELATED PARTIES

20.1 Related parties include major shareholders of the Company, entities having directors in common with the Company, associated companies, staff retirement funds, Workers Profit Participation Fund (WPPF), directors and key management personnel. Significant transactions along with their balances are as under:

Rupees in thousand		Half Year Ended	
Relationship with	Nature of	December 31,	
the company	transaction	2017	2016
Staff retirement contribution plan	Contribution to sta provident fund	ff 6,558	4,853
Key management personnel including CEO WPPF	Remuneration Payment to WPPF	116,130 18,554	76,831 25,585
Rupees in thousand		December 31, 2017	June 30, 2017
		Un-audited	Audited
Payable balances WPPF payable		58,254	18,554
Receivable balance Provident fund		1,503	<u>-</u>

#### 21 DATE OF AUTHORIZATION

This condensed interim financial information was authorized for issue by the Board of Directors of the Company on February 21, 2018.

#### 22 SUBSEQUENT EVENTS AFTER BALANCE SHEET DATE

Subsequent to the period ended December 31, 2017, the Board of Directors has not proposed any cash dividend in their meeting held on February 21, 2018 (Rs. 5.50 per share for the year ended June 30, 2017).

#### 23 GENERAL

In order to comply with the requirements of International Accounting Standard 34 - 'Interim Financial Reporting', the condensed interim balance sheet has been compared with the balances of annual audited financial statements of preceding financial year, whereas, the condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim statement of changes in equity and condensed interim cash flow statement have been compared with the balances of comparable period of immediately preceding financial year.

Syed Mazher Iqbal Chief Executive Officer

Waqar Naeem

Aly Khan / Chairman

Notes	 	 

