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### **Corporate Information**

### **Board of Directors**

Mr. Shafiuddin Ghani Khan (Chairman) Syed Mazher Iqbal (CEO / MD) Mr. Aly Khan

Mr. Jamal Nasim

Mr. Mohammad Aftab Alam Mr. Rafique Dawood

Mirza Ali Hassan Askari Shaikh Javed Elahi

### **Audit Committee**

Mr. Rafique Dawood (Chairman)

Mr. Aly Khan

Mr. Shafiuddin Ghani Khan

Mr. Jamal Nasim

Mr. Mohammad Aftab Alam

### HR & Remuneration Committee

Mr. Shafiuddin Ghani Khan (Chairman) Mr. Mohammad Aftab Alam Syed Mazher Iqbal (CFO / MD)

### Company Secretary

Mr. Waqar Naeem

### Bankers

Allied Bank Limited
Askari Bank Limited
Bank Al Habib Limited
Habib Bank Limited
JS Bank Limited
MCB Bank Limited
Meezan Bank Limited
National Bank of Pakistan
The Bank of Punjab
United Bank Limited

### Statutory Auditors

Grant Thornton Anjum Rahman Chartered Accountants

### **Cost Auditors**

Ale Imran & Co Chartered Accountants

### Legal Advisor

Hassan & Hassan

### Registered Office

135-Ferozepur Road, Lahore Tel: +92 (42) 37503570-72 Fax: +92 (42) 37503573-4

Email: pioneer@pioneercement.com

### Factory

Chenki, District Khushab Tel: +92 (454) 898101-3 Fax: +92 (454) 898104

Email: factory@pioneercement.com

### Regional Offices

Karachi Office

4th Floor, KDLB Building West Wharf, Karachi

Tel: +92 (21) 32201232-3 Fax: +92 (21) 32201234

Email: pclkhi@pioneercement.com

Multan Office

10-Officers Colony, Bosan Road, Opp. Jinnah High School, Multan

Tel: +92 (61) 6510404 Fax: +92 (61) 6510405

Faisalabad Office

Office No. 3, 2nd Floor, Sitara Tower, Bilal Chowk, New Civil Lines, Faisalabad Tel: +92 (41) 2630030, 2640406-7

Fax: +92 (41) 2630923

Sargodha Office

Office No. 6, 2nd Floor, Rehman Trade Centre,

University Road, Sargodha Tel: +92 (483) 725050 Fax: +92 (483) 722331

### Share Registrar

Corplink (Pvt) Limited Wings Arcade, 1-K Commercial,

Model Town, Lahore

Tel: +92 (42) 35839182, 35916714

Fax: +92 (42) 35869037 Email: corplink786@yahoo.com shares@pioneercement.com

### Directors' Report to the Shareholders

The directors of your Company are pleased to present the financial information for the nine months period ended March 31, 2016.

### The Industry Overview

During the first nine months of the financial year under review, the cement sector grew by 9.95% to accomplish cumulative dispatches of 28.35 million tons against 25.78 million tons made in the corresponding period last year. Local demand increased to 23.94 million tons making a growth of 17.69% over the same period last year. However, exports declined to 4.41 million tons from 5.44 million tons of the corresponding period last year.

### The Business Overview

**Operational Highlights** 

During the period under review, your Company produced 883,934 tons clinker, an increase of 147,424 tons, against 736,510 tons produced in corresponding period last year. The capacity utilization stood at 59.08%, an increase of 9.86% over the corresponding period. Production of clinker increased to match the growing local demand and smooth production runs. The cement production for the period under review stood at 986,835 tons as compared to 865,255 tons produced in the same period last year.

Total sales volume during the period under review stood at 988,737 tons compared to 864,780 tons, an increase of 14.33% over corresponding period last year. Local sales volume registered a growth of 15.52% while exports declined by 8.9% due to lowering prices and introduction of Iranian cement in Afghanistan.

### Financial Highlights

A summary of financial results is as under:

	Period En	ded March 31			
Particulars	2016	2015	Varia	nce	
	Rs. in 000'				
Net turnover	6,832.33	6,030.30	802.04	13.30	
Gross profit	2,787.07	2,156.28	630.79	29.25	
Operating profit	2,673.57	2,630.85	42.72	1.62	
Profit before tax	2,657.67	2,622.10	35.66	1.36	
Profit after tax	1,744.61	1,860.67	(116.06)	(6.23)	
EPS (Rs.)	7.68	8.19	(0.51)	(6.23)	

During the nine months period ended March 31, 2016, your Company registered an increase of 13.30% in net sales revenue.

The gross profit rate of 40.79% is a 5.03% increase compared to the gross profit rate of 35.76% achieved in the corresponding period last year. The Company successfully translated the favorable coal prices in international market to reduce the production cost in addition to the proficient production plans implemented during the period.



The operating profit of Rs. 2,673.57 million is an increase of Rs. 42.72 million over operating profit earned in corresponding period. Excluding the one-time gain on settlement of foreign currency loans in corresponding period, operating profit for the period under consideration increased by Rs. 600.60 million making an operational growth of 28.97%.

During the period under review, your Company has extinguished all outstanding long term loans and became a debt free organization which reduced the finance cost significantly from Rs 46.2 million to Rs. 15.9 million.

Profit after tax amounted to Rs. 1,744.61 million after deducting tax expense of Rs. 913.06 million compared to the profit after tax of Rs. 1,860.67 million of the corresponding period after deducting tax expense of Rs. 761.43 million.

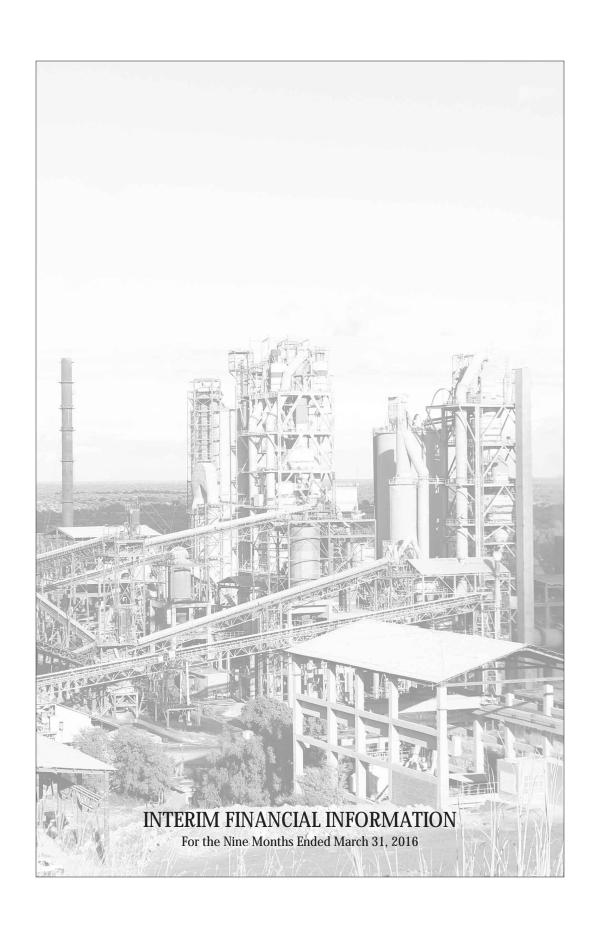
### Acknowledgment

Directors express gratitude to the employees, suppliers, customers, bankers and other financial institutions that extended their support and devotion which enabled us to achieve this performance.

On behalf of the Board

Syed Mazher Iqbal Chief Executive Officer

April 28, 2016 Lahore





# Condensed Interim Balance Sheet as at March 31, 2016

as at ividicii 51, 2010		March 31, 2016	June 30, 2015
		Un-audited	Audited
	Note	Rupee	es in '000'
ASSETS		-1	
Non-current		7 000 500	7 000 070
Property, plant and equipment	4	7,636,528	7,330,673
Investment property Intangible assets		67,410 $1,672$	67,410 $2,805$
Long term deposits		39,348	39,323
Long term deposits		7,744,958	7,440,211
Current		,,, 11,000	,,110,211
Stores, spare parts and loose tools	5	599,221	1,093,169
Stock in trade	6	288,352	331,586
Trade debts - unsecured		84,902	61,125
Loans and advances		58,291	17,771
Trade deposits and short term prepayments		4,691	2,390
Other receivables	~	- 474 510	70,011
Short term investments	7	2,474,513	1,006,176
Cash and bank balances	8	1,289,970	2,091,913
		4,799,940	4,674,141
TOTAL ASSETS		12,544,898	12,114,352
EQUITY AND LIABILITIES			
Share capital and reserves			
Authorized share capital		3,500,000	3,500,000
•		-,,	
Issued, subscribed and paid-up share capital		2,271,489	2,271,489
Reserves		4,761,736	4,448,828
		7,033,225	6,720,317
Surplus on revaluation of fixed assets net of def	erred tax	1,567,997	1,612,760
Liabilities			
Non-current			
Long term financing - secured		_	337,369
Deferred liabilities	9	1,821,068	1,759,859
Long term deposits		4,171	3,930
		1,825,239	2,101,158
Current Trade and other navables	10	1 704 104	0.49.901
Trade and other payables	10	1,794,184	843,291
Accrued interest / markup	11 12	2,231	8,778 $621,174$
Short term borrowings - secured Current portion of long term financing - secured			37,218
Provision for taxation - net		206,809	77,690
Sales tax payable - net		115,213	91,966
sucs tan pajabio not		2,118,437	1,680,117
CONTINGENCIES AND COMMITMENTS	13		
TOTAL EQUITY AND LIABILITIES		12,544,898	12,114,352

The annexed notes from 1 to 19 form an integral part of this interim financial information.

Syed Mazher Iqbal Chief Executive Officer Mohammad Aftab Alam Director

## Condensed Interim Profit and Loss Account For the nine months ended March 31, 2016 (un-audited)

		Nine Months Ended March 31,			rter Ended arch 31,
	Note	2016	2015	2016	2015
			Rupees	in '000'	
Gross turnover		8,686,193	7,603,924	3,114,077	2,653,851
Sales tax Federal excise duty Commission and rebate		1,369,841 426,446 57,573	1,192,634 334,087 46,908	495,387 145,950 18,680	421,928 118,199 13,183
		1,853,860	1,573,629	660,017	553,310
Net turnover		6,832,333	6,030,295	2,454,060	2,100,541
Cost of sales	14	4,045,260	3,874,014	1,401,592	1,282,807
Gross profit		2,787,073	2,156,281	1,052,468	817,734
Distribution cost Administrative expenses Other operating income	15	41,498 58,135	39,745 52,993 (767,138)	13,346 21,932	13,779 16,398
Other operating expenses	13	(183,531) 197,403 113,505	$\frac{199,834}{(474,566)}$	$\frac{(65,286)}{74,769}$ $44,761$	$ \begin{array}{r} (82,367) \\ \phantom{00000000000000000000000000000000000$
Operating profit		2,673,568	2,630,847	1,007,707	810,659
Finance cost Exchange gain		15,899	46,230 (37,480)	3,152	12,550
0 0		15,899	8,750	3,152	12,550
Profit before taxation		2,657,669	2,622,097	1,004,555	798,109
Taxation		913,057	761,432	248,026	229,520
Profit after taxation		1,744,612	1,860,665	756,529	568,589
			Rup	ees	
Earning per share-Basic and	diluted	7.68	8.19	3.33	2.50

The annexed notes from 1 to 19 form an integral part of this interim financial information.

Syed Mazher Iqbal Chief Executive Officer



## Condensed Interim Statement of Comprehensive Income For the nine months ended March 31, 2016 (un-audited)

	Nine Months Ended March 31,		v	rter Ended arch 31,	
	2016	2015	2016	2015	
		Rupees	in '000'		
Profit after taxation	1,744,612	1,860,665	756,529	568,589	
Other comprehensive income: Items that may be reclassified to profit and loss account	-	-	-	-	
Items that will not be reclassified to profit and loss account subsequently	-	-	-	-	
Other comprehensive income for the period	-	-	-	-	
Total comprehensive income for the period	1,744,612	1,860,665	756,529	568,589	

The surplus arising on revaluation of fixed assets is presented under a separate head below equity in accordance with the requirements of Companies Ordinance 1984.

The annexed notes from 1 to 19 form an integral part of this interim financial information.

## Condensed Interim Cash Flow Statement For the nine months ended March 31, 2016 (un-audited)

		March 31, 2016 2015	
			udited
	Note	Rupe	es in '000'
Cash flows from operating activities			
Cash generated from operations	16	3,811,049	2,833,391
Income tax paid Paid to Workers Profit Participation Fund Workers Welfare Fund paid Gratuity and compensated absences paid Decrease / (increase) in long term deposits - net		(676,243) (38,048) (56,293) (6,051) 216	(512,613) (130,506) - (6,385) (1,691)
Net cash from operating activities		3,034,630	2,182,196
Cash flows from investing activities			
Capital expenditures incurred Proceeds from disposal of fixed assets Increase in short term investments		(582,809) 4,805 (1,328,363)	(219,783) 4,297
Net cash used in investing activities		(1,906,367)	(215,486)
Cash flows from financing activities			
Repayment of long term financing Repayment of long term loans Repayments against lease liabilities		(374,587)	(300,000) (580,999) (480)
Decrease in short term borrowings - net Dividend paid Finance cost paid		(621,174) (912,385) (22,060)	(550,249) (491,370)
Net cash used in financing activities		(1,930,206)	(1,923,098)
Net decrease in cash and cash equivalents		(801,943)	43,612
Cash and cash equivalents at the beginning of the	period	2,091,913	890,404
Cash and cash equivalents at the end of the peri	od	1,289,970	934,016

The annexed notes from 1 to 19 form an integral part of this interim financial information.

Syed Mazher Iqbal Chief Executive Officer



## Condensed Interim Statement of Changes in Equity For the nine months ended March 31, 2016 (un-audited)

Balance as at July 01, 2014 2,271,489 197,517 2,665,768 2,863,285 5,134,774  Final dividend for the year ended June 30, 2014 (454,298) (454,298) (454,298) Interiem dividend for the year ended June 30, 2015 (511,085) (5		Issued, subscribed and paid-up share capital	Capital Share premium	Reserves Revenue Accumulated profit	Total	Total equity
Final dividend for the year ended June 30, 2014 (454,298) (454,298) (454,298) Interiem dividend for the year ended June 30, 2015 (511,085) (511,085) (511,085) Profit for the period after taxation - 1,860,665 1,860,665 1,860,665 Other comprehensive income for the period			Ru	pees in '000'		
June 30, 2014         -         -         (454,298)         (454,298)         (454,298)           Interiem dividend for the year ended June 30, 2015         -         -         (511,085)         (511,085)         (511,085)           Other comprehensive income for the period         -         -         1,860,665         1,860,665         1,860,665           Other comprehensive income for the period - net of tax         -	Balance as at July 01, 2014	2,271,489	197,517	2,665,768	2,863,285	5,134,774
June 30, 2015   -   -   (511,085)   (511,085)   (511,085)     Profit for the period after taxation Other comprehensive income for the period   -   -   -   -   -   -   -   -       Total comprehensive income for the period -   -   -   -   -   -   -   -     Total comprehensive income for the period - net of tax   -   -   895,282   895,282   895,282     Surplus on revaluation of fixed assets realized - net of tax   -   -   40,370   40,370   40,370     Balance as at March 31, 2015   2,271,489   197,517   3,601,420   3,798,937   6,070,426     Balance as at July 01, 2015   2,271,489   197,517   4,251,311   4,448,828   6,720,317     Final dividend for the year ended June 30, 2015   -   -   (908,595)   (908,595)     Interiem dividend for the year ended June 30, 2016   -   -   (567,872)   (567,872)     Profit for the period after taxation Other comprehensive income for the period -   -   -   -   -   -     Total comprehensive income for the period -   -   -   -   -   -     Total comprehensive income for the period -   -   -   -   -   -     Total comprehensive income for the period -   -   -   -   -   -     Total comprehensive income for the period -   -   -   -   -   -     Total comprehensive income for the period -   -   -   -   -   -     Total comprehensive income for the period -   -   -   -   -   -     Total comprehensive income for the period -   -   -   -   -   -     Total comprehensive income for the period -   -   -   -   -   -     Total comprehensive income for the period -   -   -   -   -   -     Total comprehensive income for the period -   -   -   -   -   -     Total comprehensive income for the period -   -   -   -   -     Total comprehensive income for the period -   -   -   -   -     Total comprehensive income for the period -   -   -   -   -     Total comprehensive income for the period -   -   -   -   -     Total comprehensive income for the period -   -   -   -     Total comprehensive income for the period -   -   -   -     Total comprehensive income for the period -   -   -   -     Total comprehensive	June 30, 2014	-	-	(454,298)	(454,298)	(454,298)
Other comprehensive income for the period         -	June 30, 2015	-	-	. , ,		
for the period         -		-	-	1,860,665	1,860,665	1,860,665
Total comprehensive income for the period - net of tax  Surplus on revaluation of fixed assets realized - net of tax  40,370 40,370 40,370  Balance as at March 31, 2015 2,271,489 197,517 3,601,420 3,798,937 6,070,426  Balance as at July 01, 2015 2,271,489 197,517 4,251,311 4,448,828 6,720,317  Final dividend for the year ended June 30, 2015 (908,595) (908,595) (908,595) Interiem dividend for the year ended June 30, 2016 (567,872) (567,872) (567,872)  Profit for the period after taxation Other comprehensive income for the period		-	-	-	-	-
Surplus on revaluation of fixed assets realized - net of tax         -         -         40,370         40,370         40,370           Balance as at March 31, 2015         2,271,489         197,517         3,601,420         3,798,937         6,070,426           Balance as at July 01, 2015         2,271,489         197,517         4,251,311         4,448,828         6,720,317           Final dividend for the year ended June 30, 2015         -         -         -         (908,595)         (908,595)         (908,595)           Interiem dividend for the year ended June 30, 2016         -         -         -         (567,872)         (567,872)         (567,872)         (567,872)           Profit for the period after taxation Other comprehensive income for the period         -         -         1,744,612         1,744,612         1,744,612           Total comprehensive income for the period - net of tax         -	Total comprehensive income for					
Assets realized - net of tax  40,370 40,370 40,370  Balance as at March 31, 2015 2,271,489 197,517 3,601,420 3,798,937 6,070,426  Balance as at July 01, 2015 2,271,489 197,517 4,251,311 4,448,828 6,720,317  Final dividend for the year ended June 30, 2015 (908,595) (908,595) (908,595)  Interiem dividend for the year ended June 30, 2016 (567,872) (567,872) (567,872)  Profit for the period after taxation Other comprehensive income for the period  Total comprehensive income for the period		-	-	895,282	895,282	895,282
Balance as at July 01, 2015 2,271,489 197,517 4,251,311 4,448,828 6,720,317  Final dividend for the year ended June 30, 2015 (908,595) (908,595) (908,595)  Interiem dividend for the year ended June 30, 2016 (567,872) (567,872) (567,872)  Profit for the period after taxation Other comprehensive income for the period		-	-	40,370	40,370	40,370
Final dividend for the year ended June 30, 2015 (908,595) (908,595) (908,595) Interiem dividend for the year ended June 30, 2016 (567,872) (567,872) (567,872) Profit for the period after taxation - 1,744,612 1,744,612 1,744,612 Other comprehensive income for the period Total comprehensive income for the period - net of tax 268,145 268,145 Surplus on revaluation of fixed	Balance as at March 31, 2015	2,271,489	197,517	3,601,420	3,798,937	6,070,426
June 30, 2015       -       -       (908,595)       (908,595)       (908,595)         Interiem dividend for the year ended June 30, 2016       -       -       (567,872)       (567,872)       (567,872)       (567,872)       (567,872)       1,744,612       1,744,612       1,744,612       1,744,612       1,744,612       -	Balance as at July 01, 2015	2,271,489	197,517	4,251,311	4,448,828	6,720,317
Interiem dividend for the year ended   June 30, 2016	Final dividend for the year ended					
June 30, 2016     -     -     (567,872)     (567,872)       Profit for the period after taxation     -     -     1,744,612     1,744,612     1,744,612       Other comprehensive income for the period     -     -     -     -     -     -       Total comprehensive income for the period - net of tax     -     -     268,145     268,145       Surplus on revaluation of fixed	*	-	-	(908, 595)	(908, 595)	(908, 595)
Profit for the period after taxation 1,744,612 1,744,612 1,744,612  Other comprehensive income for the period				(567 872)	(567 872)	(567 872)
for the period	*	-	-			
Total comprehensive income for the period - net of tax 268,145 268,145 Surplus on revaluation of fixed						
for the period - net of tax 268,145 268,145 Surplus on revaluation of fixed	1	-	-			
Surplus on revaluation of fixed		-	_	268.145	268.145	268.145
	Surplus on revaluation of fixed	-	-	,	,	,
Balance as at March 31, 2016 2,271,489 197,517 4,564,219 4,761,736 7,033,225	Balance as at March 31, 2016	2,271,489	197,517	4,564,219	4,761,736	7,033,225

The annexed notes from 1 to 19 form an integral part of this interim financial information.

Syed Mazher Iqbal Chief Executive Officer

### Notes to the Condensed Interim Financial Information

For the nine months ended March 31, 2016 (un-audited)

### 1. LEGAL STATUS AND NATURE OF BUSINESS

- 1.1 Pioneer Cement Limited (the Company) was incorporated in Pakistan as a public company, limited by shares on February 09, 1986. Its shares are quoted on Pakistan Stock Exchange. The principal activity of the Company is manufacturing and sale of cement. The registered office of the Company is situated at 135, Ferozepur Road, Lahore. The Company's production facility is situated at Chenki, District Khushab.
- 1.2 The Company commenced its operations with an installed clinker production capacity of 2,000 tons per day. During 2005, the capacity was optimized to 2,350 tons per day. In financial year 2006, another production line of 4,300 tons per day clinker capacity was completed which started commercial operations from April, 2006.

### 2. STATEMENT OF COMPLIANCE

This condensed interim financial information is un-audited and is being submitted to the members in accordance with section 245 of the Companies Ordinance, 1984. It has been prepared in accordance with the requirements of the International Accounting Standard (IAS) 34 - 'Interim Financial Reporting' and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed. This condensed interim financial information does not include all the information required for annual financial statements and therefore, should be read in conjunction with the annual financial statements for the year ended June 30, 2015.

### 3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted for the preparation of this condensed interim financial information are the same as those applied in the preparation of the preceding annual published financial statements of the Company for the year ended June 30, 2015.

The new standards, amendments to the approved accounting standards and interpretations that are mandatory for accounting period beginning on or after July 1, 2015, were either considered not to be relevant to the Company's operations or did not have significant effect on the accounting policies of the Company.

			March 31, 2016 Un-audited	June 30, 2015 Audited
		Note	Rupees	in '000'
4.	PROPERTY, PLANT AND EQUIPMENT			
	Operating fixed assets Capital work in progress	4.1 4.2	7,025,884 610,644	7,269,621 61,052
			7,636,528	7,330,673

	-	=
4		Ε,
		_
V.		

Additions during the period / year - net 4.1.1 7,33,217 7,302,838 7,3  Disposals during the period / year Transferred to stores	,	Note d assets	June 30, 2015 Audited '000'	
Transferred to stores     Depreciation for the period / year     Amortization of leased assets during     the period / year  Written down value - closing  4.1.1 Additions during the period / year - net  Plant and machinery Furniture, fixture and equipment Vehicles  1,777 Computers and accessories  Opening balance Additions during the period / year Civil works Plant and machinery (including waste heat recovery plant) Land  Transferred to operating fixed assets  5. STORES, SPARE PARTS AND LOOSE TOOLS  Stores Spare parts Loose tools  In transit Coal and Spare parts Provision for slow moving stores, spare parts and loose tools  6. STOCK IN TRADE  Raw material Packing material Packi	2	value - opening ng the period / year - net 4.1.1	$7,505,850 \\ 234,076 \\ \hline 7,739,926$	
Written down value - closing  4.1.1 Additions during the period / year - net  Plant and machinery Furniture, fixture and equipment Computers and accessories Vehicles  Opening balance Additions during the period / year Civil works Plant and machinery (including waste heat recovery plant) Land Transferred to operating fixed assets  5. STORES, SPARE PARTS AND LOOSE TOOLS  Stores Spare parts Loose tools In transit Coal and Spare parts Provision for slow moving stores, spare parts and loose tools  6. STOCK IN TRADE Raw material Packing material Pack	)	stores or the period / year f leased assets during	(121,746) (346,720) (1,839)	
4.1.1 Additions during the period / year - net  Plant and machinery Furniture, fixture and equipment Computers and accessories 1,404 Vehicles 33,217  4.2 Capital work in progress  Opening balance Additions during the period / year Civil works Plant and machinery (including waste heat recovery plant) Land Transferred to operating fixed assets  55,520 Transferred to operating fixed assets  55,520 Transferred to operating fixed assets  510,641 549,592 7 610,644  5. STORES, SPARE PARTS AND LOOSE TOOLS  Stores Spare parts Loose tools In transit Coal and Spare parts Provision for slow moving stores, spare parts and loose tools  6. STOCK IN TRADE  Raw material Packing material	$-\frac{7.2}{7.2}$		7,269,621	
Plant and machinery   Furniture, fixture and equipment   1,777   1,404   Vehicles   6,950     33,217   2		G		
4.2 Capital work in progress  Opening balance		I machinery e, fixture and equipment	207,156 2,720 4,244 19,956	
Opening balance Additions during the period / year Civil works Plant and machinery (including waste heat recovery plant) Land Transferred to operating fixed assets  55,520  Transferred to operating fixed assets  549,592  Transferred to operating fixed assets  610,644  5. STORES, SPARE PARTS AND LOOSE TOOLS  Stores Spare parts Loose tools  In transit Coal and Spare parts Coal and Spare parts Provision for slow moving stores, spare parts and loose tools  599,221  6. STOCK IN TRADE  Raw material Packing material Packing material Packing material Work in process  61,052  55,520  610,644  54  549,592  7  (1  610,644  52,862  6400  61,1  61,052	= 2		234,076	
Additions during the period / year Civil works Plant and machinery (including waste heat recovery plant) Land Transferred to operating fixed assets  Transferred to operating fixed assets  55,520  368,431 125,641 549,592 7  610,644  5. STORES, SPARE PARTS AND LOOSE TOOLS  Stores Spare parts Loose tools In transit Coal and Spare parts Provision for slow moving stores, spare parts and loose tools  Provision for slow moving stores, spare parts and loose tools  6. STOCK IN TRADE  Raw material Packing material Packing material Packing material Work in process  55,520 368,431 125,641 549,592 7 610,644   110,644  11		n progress		
Civil works Plant and machinery (including waste heat recovery plant) Land  Transferred to operating fixed assets  Transferred to operating fixed assets  55,520 368,431 125,641 549,592 - (1 610,644  5. STORES, SPARE PARTS AND LOOSE TOOLS  Stores Spare parts Loose tools  In transit Coal and Spare parts Provision for slow moving stores, spare parts and loose tools  Provision for slow moving stores, spare parts and loose tools  6. STOCK IN TRADE  Raw material Packing material Packing material Packing material Work in process  55,520 368,431 125,641 549,592 2 (1 549,592 4 12,862 4 412,862 4 412,862 4 412,862 4 412,862 4 1,1 1 549,592 1 50,323 159,221 1,0			3,533	
Transferred to operating fixed assets		o i v	7,903	
Transferred to operating fixed assets  610,644  5. STORES, SPARE PARTS AND LOOSE TOOLS  Stores Spare parts Loose tools In transit Coal and Spare parts Provision for slow moving stores, spare parts and loose tools  6. STOCK IN TRADE  Raw material Packing material Packing material Work in process  (10,644  190,224 66,600 67,10 67,312			149,131 45,210	
5. STORES, SPARE PARTS AND LOOSE TOOLS  Stores Spare parts Loose tools  In transit Coal and Spare parts Provision for slow moving stores, spare parts and loose tools  (43,933)  599,221  6. STOCK IN TRADE  Raw material Packing material Packing material Work in process  190,224 412,862 412,862 412,862 66,600 609,686 1,1 43,933 643,154 1,1 599,221 1,0		operating fixed assets	205,777 (144,725)	
Stores       190,224       6         Spare parts       412,862       4         Loose tools       6,600       609,686         In transit       33,468       643,154         Provision for slow moving stores, spare parts and loose tools       (43,933)       6         6. STOCK IN TRADE       599,221       1,0         Raw material Packing material Work in process       27,850       50,323         Work in process       157,312			61,052	
Spare parts   412,862   6,600   609,686   1,1     In transit   Coal and Spare parts   33,468   643,154   1,1     Provision for slow moving stores, spare parts and loose tools   (43,933)   599,221   1,0     6. STOCK IN TRADE   27,850   Packing material   50,323   Work in process   157,312		TS AND LOOSE TOOLS		
In transit Coal and Spare parts  Provision for slow moving stores, spare parts and loose tools  6. STOCK IN TRADE  Raw material Packing material Packing material Work in process  33,468 643,154 1,1 243,933  599,221 1,0 27,850 50,323 157,312	4		$671,844 \\ 445,585 \\ 6,745$	
Provision for slow moving stores, spare parts and loose tools  6. STOCK IN TRADE  Raw material Packing material Work in process  Raw moving stores, spare parts and (43,933)  599,221  27,850 50,323 157,312	1,1		1,124,174	
Provision for slow moving stores, spare parts and loose tools  (43,933)  599,221  6. STOCK IN TRADE  Raw material Packing material Work in process  27,850 50,323 157,312		S	$\frac{12,928}{1,137,102}$	
6. STOCK IN TRADE  Raw material 27,850 Packing material 50,323 Work in process 157,312		noving stores, spare parts and	(43,933)	
6. STOCK IN TRADE  Raw material 27,850 Packing material 50,323 Work in process 157,312	1,0		1,093,169	
Packing material 50,323 Work in process 157,312				
	3		25,341 39,480 202,999 63,766	
288,352	2		331,586	

			Pioneer Ceme	ent Limited
~		Note	March 31, 2016 Un-audited Rupees i	June 30, 2015 Audited n '000'
7.	SHORT TERM INVESTMENTS - held for tra	nding		
	ABL Government Securities Fund Units 109,184,485 (June 2015: 100,29 UBL Government Securities Fund	92,611)	1,161,919	1,006,176
	Units 7,659,453 (June 2015: Nil)		877,485	-
	Meezan Islamic Income Fund Units 4,280,888 (June 2015: Nil) Meezan Sovereign Fund		228,214	-
	Units 3,946,864 (June 2015: Nil)		206,895	-
			2,474,513	1,006,176
8.	CASH AND BANK BALANCES			
	These include sales collection in process 2015: Rs. 196.358 million).	amounting to	Rs. 305.167 mi	llion (June 30,
9.	DEFERRED LIABILITIES			
	Deferred tax liability Gratuity - vested contractual employees		1,731,271 89,797	1,679,779 80,080
			1,821,068	1,759,859
10.	TRADE AND OTHER PAYABLES			
	Creditors Accrued expenses Advances from customers Deposits Excise duty on cement Royalty and excise duty Withholding tax Employees' compensated absences Workers' Profit Participation Fund Workers' Welfare Fund Unclaimed dividend Others		151,429 519,726 99,706 16,705 52,975 3,954 6,790 18,895 142,732 176,755 602,247 2,270	105,019 380,664 68,571 13,694 47,046 6,465 2,224 18,762 38,048 121,050 38,166 3,582
11.	ACCRUED INTEREST / MARKUP			
	Long term financing Short term borrowings		2,175 56	7,705 1,073
			2,231	8,778
12.	SHORT TERM BORROWINGS - secured		,	
	Allied Bank Limited	12.1	_	621,174
	Annea Dank Limited	16.1		=======================================



12.1 The Company has obtained a short term cash finance and money market loan facility from Allied Bank Limited amounting to Rs. 1,000 million. Cash finance facility carries markup at the rate 3 months kibor +0.25% per annum which shall be payable to the bank on quarterly basis. While markup in respect of money market loan would be advisable at the time of transactions. The facility is secured by lien on Company's investment in Government Securities Fund of ABL Assets Management Company with 10% margin.

### 13. CONTINGENCIES AND COMMITMENTS

- $13.1\,\mathrm{There}$  has been no significant change in the contingencies as disclosed in the financial statements for the year ended June 30, 2015.
- 13.2 Commitments in respect of outstanding letters of credit inclusive of capital commitments amounting to Rs. 1,035.502 million (June 30, 2015: Rs. 15.926 million).
- 13.3 Cheque amounting to Rs. 113.724 million has been issued to Commissioner Inland Revenue against Company's petition pertaining chargeability of Alternative Corporate Tax for tax year 2014.

Nine Mo	ntsh Ended	Quarte	r Ended		
Mar	ch 31,	Marc	h 31,		
2016	2015	2016	2015		
Un-audited					
-	Rupees i	n '000'			

### 14. COST OF SALES

Raw material consumed	303,769	267,199	107,607	81,795
Packing material consumed	425,757	373,078	152,905	131,841
Fuel and power	2,532,612	2,396,689	838,911	734,618
Stores and spares consumed	130,151	120,963	51,187	43,638
Salaries, wages and benefits	244,972	208,441	80,796	65,323
Travelling and conveyance	15,382	19,354	8,064	8,375
Insurance	5,614	5,899	1,855	1,638
Repairs and maintenance	42,841	33,813	15,579	10,369
Depreciation	271,556	251,435	93,417	83,004
Other manufacturing				
expenses	16,020	10,514	2,556	62
Total manufacturing cost	3,988,674	3,687,385	1,352,877	1,160,663
Work in process				
Opening balance	202,999	513,380	188,871	465,124
Closing balance	(157, 312)	(326,789)	(157, 312)	(326,789)
	45,687	186,591	31,559	138,335
Cost of goods manufactured	4,034,361	3,873,976	1,384,436	1,298,998
Finished goods				
Opening balance	63,766	73,277	70,023	57,048
Closing balance	(52,867)	(73,239)	(52,867)	(73,239)
	10,899	38	17,156	(16,191)
	4,045,260	3,874,014	1,401,592	1,282,807

Pioneer Cement Limited	Di	onoor	Comont	Limited
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		Nine Montsh Ended March 31,		Quarter Ended March 31,	
		2016	2015	2016	2015
			Un-aud	ited	
15. C	OTHER INCOME		Rupees in	ı '000'	
Iı	ncome from financial assets				
P	rofit on bank deposits	31,888	34,088	13,900	6,814
R	Remeasurement gain on				
	short term investments	139,973	151,962	46,827	59,373
L	iabilities written back	-	557,886	-	-
		171,861	743,936	60,727	66,187
Iı	ncome from non financial assets				
S	crap sales	1,227	13,877	356	12,899
G	Gain on disposal of fixed				
	assets	4,805	4,197	2,425	1,689
R	ental income	4,967	4,851	1,449	1,587
C	Others	671	277	329	5
		11,670	23,202	4,559	16,180
		183,531	767,138	65,286	82,367

March 31, 2016 2015 Un-audited Rupees in '000'

### 16. CASH GENERATED FROM OPERATIONS

Profit before taxation	2,657,669	2,622,097
Adjustment for:	, ,	, - ,
Depreciation	276,541	255,986
Amortization	1,133	2,271
Provision for gratuity and compensated absences	15,902	14,143
Finance cost	15,899	46,230
Gain on disposal of fixed assets property, plant and	10,000	10,200
equipment	(4,805)	(4,197)
Workers Profit Participation Fund	142,732	140,822
Workers welfare Fund	54,238	53,512
Unrealized gain on investment	(139,973)	(151,962)
Liabilities written back	-	(557,886)
Exchange gain	_	(37,480)
Exercise Sum		(01,100)
Cash flow before working capital changes	3,019,336	2,383,536
Working capital changes		
Decrease / (increase) in current assets:		
Stores, spares and loose tools	493.948	219,296
Stock-in-trade	43,234	193,949
Trade debts	(23,777)	(25,683)
Loans, advances, deposits and short term	(20,111)	(20,000)
prepayments	(42,821)	(8,424)
Other receivables	70,011	4,554
Increase / (decrease) in current liabilities:	70,011	4,554
Trade and other payables	227,871	(2,890)
Sales tax payable	23,247	69,053
saics an payable	20,271	
Cash generated from operations	3,811,049	2,833,391
U I		



### 17. TRANSACTIONS WITH RELATED PARTIES

		March 31,		
Relationship with	Nature of transaction	2016	2015	
the Company		Ur	Un-audited	
		Rupees in '000'		
G. 00		0.400	F F00	
Staff retirement contribution plan	Contribution to staff provident fund	6,193	5,590	
Key management personnel	Remuneration	88,506	67,461	
WPPF	Payment to WPPF	38,048	130,506	
		March 31,	June 30,	
		2016	2015	
		Un-audited	Audited	
		Rupees in '000'		
Balances				
WPPF payable		142,732	38,048	

### 18. DATE OF AUTHORIZATION

This interim financial information was authorized for issue by the Board of Directors of the Company on April  $28,\,2016.$ 

### 19. GENERAL

19.1 Corresponding figures have been rearranged wherever necessary, for the purpose of comparison. However, there were no material reclassification or rearrangement to report.

In order to comply with the requirements of International Accounting Standard 34 - 'Interim Financial Reporting', the condensed interim balance sheet has been compared with the balances of annual audited financial statements of preceding financial year, whereas, the condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim statement of changes in equity and condensed interim cash flow statement have been compared with the balances of comparable period of immediately preceding financial year.

 $19.2\,$  Figures have been rounded off to the nearest thousand rupees unless otherwise stated.

Syed Mazher Iqbal Chief Executive Officer Mohammad Aftab Alam Director